# Taiheiyo Cement Corporation

## Reference Materials of Financial Results for the Second Quarter of Fiscal 2011

(From April 1, 2010 through September 30, 2010)

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November 9, 2010

## 1. Trend in Construction Investments and Domestic Demand of Cement

	Estimate of construction investments (in nominal terms)	Year-on year change	Domestic Demand (including imports)	Year-on year change	Exports	Year-on year change
	(100 million yen)	(%)	(Thousand tons)	(%)	(Thousand tons)	(%)
Fiscal 1995	787,523	(3.6)	79,743	1.4	14,995	1.4
Fiscal 1996	790,169	0.3	80,377	0.8	13,389	(10.7)
Fiscal 1997	828,077	4.8	82,417	2.5	12,427	(7.2)
Fiscal 1998	751,906	(9.2)	76,573	(7.1)	11,219	(9.7)
Fiscal 1999	714,269	(5.0)	70,719	(7.6)	7,558	(32.6)
Fiscal 2000	685,039	(4.1)	71,515	1.1	7,564	0.1
Fiscal 2001	661,948	(3.4)	71,435	(0.1)	7,477	(1.2)
Fiscal 2002	612,875	(7.4)	67,811	(5.1)	7,863	5.2
Fiscal 2003	568,401	(7.3)	63,514	(6.3)	8,554	8.8
Fiscal 2004	536,880	(5.5)	59,687	(6.0)	9,879	15.5
Fiscal 2005	528,246	(1.6)	57,569	(3.5)	10,373	5.0
Fiscal 2006	515,676	(2.4)	59,089	2.6	10,273	(1.0)
Fiscal 2007	513,281	(0.5)	58,985	(0.2)	9,592	(6.6)
Fiscal 2008	476,961	(7.1)	55,506	(5.9)	10,017	4.4
Fiscal 2009	(estimated value) 476,500	(0.1)	50,087	(9.8)	10,672	6.5
Fiscal 2010	(estimated value) 421,700	(11.5)	42,732	(14.7)	11,054	3.6
Fiscal 2011	(forecasted value) 392,500	(6.9)	40,450	(5.3)	9,700	(12.2)
(For reference)						
Second Quarter	of Fiscal 2009		24,446	(10.6)		
Second Quarter	of Fiscal 2010		21,017	(14.0)		
Second Quarter	of Fiscal 2011		19,820	(5.7)		

## [Sources]

Estimate of construction investments:

for Fiscal 1995 to Fiscal 2008, Ministry of Land, Infrastructure, Transport and Tourism for Fiscal 2009 and Fiscal 2011, Research Institute of Construction and Economy (RICE)

Domestic demand of cement: Japan Cement Association

## 2. Volume of Sales and Shipment Results by Region

Volume of sales of cement by region (excluding imports)

	Fiscal	2009	Fisca	1 2010	Second Quarter of Fiscal 2011	
	Volume of sales	Year-on-year change	Volume of sales	Year-on-year change	Volume of sales	Year-on-year change
	(Thousand tons)	(%)	(Thousand tons)	(%)	(Thousand tons)	(%)
Hokkaido	2,299	(10.6)	2,240	(2.6)	1,144	(6.4)
Tohoku	3,354	(12.9)	3,011	(10.2)	1,409	(3.5)
Kanto 1	11,241	(6.4)	9,508	(15.4)	4,506	(7.8)
Kanto 2	4,403	(10.6)	3,812	(13.4)	1,849	3.6
Hokuriku	2,578	(6.5)	2,331	(9.6)	1,191	0.0
Tokai	6,379	(6.6)	5,064	(20.6)	2,267	(8.4)
Kinki	7,026	(13.7)	5,505	(21.6)	2,593	(5.0)
Shikoku	1,824	(12.8)	1,661	(8.9)	737	(3.0)
Chugoku	3,343	(11.8)	2,924	(12.5)	1,268	(8.9)
Kyushu	5,892	(13.4)	5,137	(12.8)	2,336	(4.3)
Okinawa	825	1.1	783	(5.1)	346	(4.9)
Domestic Total	49,164	(9.9)	41,976	(14.6)	19,547	(5.1)
Exports	10,672	6.5	11,054	3.6	5,241	(5.8)
Total	59,835	(7.4)	53,030	(11.4)	24,788	(5.3)

Source: Japan Cement Association

Shipment of ready-mixed concrete by region

	Fiscal	Fiscal 2009		Fiscal 2010		Second Quarter of Fiscal 2011	
	Shipment (Thousand cubic	Year-on-year change	Shipment (Thousand cubic	Year-on-year change	Shipment (Thousand cubic	Year-on-year change	
	meters)	(%)	meters)	(%)	meters)	(%)	
Hokkaido	3,874	(14.2)	3,475	(10.3)	1,640	(12.5)	
Tohoku	6,835	(12.7)	6,030	(11.8)	2,878	(1.9)	
Kanto 1	24,155	(11.9)	20,024	(17.1)	10,044	(2.3)	
Kanto 2	7,579	(13.5)	6,442	(15.0)	3,094	0.2	
Hokuriku	5,602	(5.4)	5,225	(6.7)	2,663	(0.7)	
Tokai	13,865	(1.3)	10,995	(20.7)	4,898	(9.8)	
Kinki	13,610	(5.0)	11,466	(15.8)	5,284	(9.0)	
Chugoku	6,536	(14.0)	5,823	(10.9)	2,595	(4.6)	
Shikoku	4,199	(11.4)	3,938	(6.2)	1,668	(6.4)	
Kyushu	14,753	(11.8)	12,612	(14.5)	5,491	(3.3)	
Total	101,009	(9.7)	86,030	(14.8)	40,256	(4.8)	

Source: National Federation of Ready-Mixed Concrete Industrial Associations

## Financial Results for the Second Quarter of Fiscal 2011 (From April 1, 2010 through September 30,2010)

Consolidated Statements of Income

(Millions of yen)

Item				Second Quarter of Fiscal 2010	Second Quarter of Fiscal 2011	Change
		Net	sales	357,938	343,014	(14,924)
	Operating income/loss	Cos	t of sales	296,884	285,801	(11,083)
	erat ome/	Gro	ss profit	61,053	57,213	(3,840)
	Opince	Sell	ing, general and administrative expenses	62,786	59,014	(3,771)
SSC		Ope	erating loss	(1,732)	(1,801)	(69)
ld lc			Interest income	304	265	(39)
ne an		me	Dividends income	893	772	(120)
Ordinary income and loss	s 1ses	Income	Equity in earnings of unconsolidated subsidiaries and affiliates	503	_	(503)
nary	ating		Other	2,574	2,110	(464)
rdir	pper;		Total	4,275	3,148	(1,127)
	Non-operating ome and expen		Interest expenses	5,002	4,919	(83)
	Non-operating income and expenses	Expenses	Equity in losses of unconsolidated subsidiaries and affiliates	_	582	582
		Exp	Other	1,857	3,524	1,667
		L	Total	6,860	9,026	2,166
	Ordinary	y loss	S	(4,316)	(7,679)	(3,362)
		Gai	n on disposal of non-current assets	361	8,101	7,739
	Gain	Gai	n on sales of investment securities	13	1,084	1,071
SS		Oth	er	269	806	536
ld lo	_		Total	644	9,991	9,347
in ar		Los	s on disposal of non-current assets	1,323	729	(593)
y ga		Los	s on sales of investment securities	1	2,543	2,543
Extraordinary gain and loss	es	Los	s on valuation of investment securities	_	2,243	2,243
aord	Losses	Imp	airment loss	14	164	149
Extr			s on adjustment for changes of accounting dard for asset retirement obligations	-	4,056	4,056
		Oth	er	1,190	1,893	702
	_		Total	2,528	11,630	9,101
Los	Loss before income taxes		(6,201)	(9,318)	(3,117)	
Inc	Income taxes-current		1,926	4,460	2,534	
Inc	Income taxes-deferred		(122)	(729)	(607)	
Tot	Total income taxes		1,803	3,730	1,927	
Los	ss befor	e mir	nority interests	-	(13,409)	(13,049)
Miı	nority in	nteres	sts in income(loss)	(16)	51	68
Net	t loss			(7,988)	(13,101)	(5,112)

Sales volun	ne of cement	(Thousand tons)		
	Second	Second		
	Quarter of	Quarter of	Change	
	Fiscal 2010	Fiscal 2011		
Domestic	8,374	7,362	(1,012)	
Export	2,144	2,415	271	

Interest-bearing de	bt	(Millions of yen)		
	As of	As of	Change	
	3/31/10	9/30/10	Change	
Consolidated	679,077	622,605	(56,472)	
Non-consolidated	406,416	360,554	(45,862)	

# Segment Information (1) Net sales

(Millions of yen)

		2Q FY2010	2Q FY2011	Change	Main factors of change			
ousiness	Domestic	177,115	164,559	(12,556)	Domestic	Domestic cement sales decreased (5.1) bil. yen Decreased in cement export volume (0.9) bil.yen Decreased sales from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc (6.4) bil.yen		
Cement business	Overseas subsidiaries	50,021	43,314	(6,706)	Overseas subsidiaries	U. S. \$(58) million cement:\$(27)million(volume\$(19) mil,price\$(8)mil) ready-mixed concrete etc.: \$(31)million China \$7 million Effect of foreign exchange (1.9) bil. yen		
To	tal	227,136	207,874	(19,262)	2)			
	ineral Resources siness	43,961	39,161	(4,800)	Decreased sales of aggregate, sand due to reduced volume of ready-mixed concrete.			
	vironmental siness	29,057	28,391	(665)		ales due to reduced volume of coal ash, excavated e, etc. Increased sales of mineral ingredients.		
	onstruction aterials business	43,074	37,001	(6,072)	Decreased sa	ales due to reduced volume of construction materials.		
	eramics & ectronics business	7,039	17,194	10,155		les in Ceramics & Electronics business as a result of the market circumstances.		
Ot	her	46,373	47,882	1,508	Ingregord color in transport and warshouse business due to rise			
To	tal	396,643	377,506	(19,137)				
	iminations or rporate assets	(38,705)	(34,492)	4,213				
Co	onsolidated total	357,938	343,014	(14,924)				

## (2) Operating Income

		2Q FY2010	2Q FY2011	Change	Main factors of change
Cement business	Domestic	(2,906)	216	3,123	Domestic Cement sales decreased (2.6) bil. yen Variable cost reduction etc. 2.8 bil. yen Fixed cost decreased 3.0 bil. yen Decreased operating income producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. (0.1) bil.yen
Cem	Overseas subsidiaries	14	(3,190)	(3,204)	Overseas subsidiaries U. S. \$(27) million China \$(2) million Asia \$(7) million
То	tal	(2,892)	(2,973)	(81)	
	ineral Resources siness	395	274	(121)	
	vironmental siness	2,186	2,362	175	
	onstruction aterials business	328	(1,689)	(2,017)	Decreased profit due to reduced volume of construction materials.
	ramics & ectronics business	(2,422)	(860)	1,561	Increased profit in Ceramics & Electronics business as a result of the recovery of market circumstances.
Ot	her	1,061	1,295	234	Increased profit in transport and warehouse business due to rise in handling volumes.
То	tal	(1,343)	(1,590)	(247)	
	iminations or rporate assets	(388)	(210)	178	
Co	onsolidated total	(1,732)	(1,801)	(69)	

[Reference information]
Foreign exchange rate 2Q of Fiscal 2010 average: ¥95.59 per dollar; 2Q of Fiscal 2011 average: ¥91.36 per dollar; difference: ¥4.23
Exchange rate at end of Dec. 2009: ¥92.10 per dollar; at end of Jun. 2010: ¥88.48 per dollar; difference: ¥3.62

## **Consolidated Balance Sheets**

(Unit: Millions of yen)

	As of 3/31/10	As of 9/30/10	Change	(Unit: Millions of year Main factors of change
Cash and time deposits	119,437	71,113	(48,324)	Main factors of change
Notes and accounts receivable-trade	153,699	141,781	(11,917)	
Merchandise and finished goods	31,367	31,268	(99)	
Work in process	8,084	9,430	(1,346)	
Raw materials and supplies	36,806	39,092	2,286	
Other	52,827	53,777	950	
Allowance for doubtful accounts	(1,868)	(1,869)	(1)	
Current assets	400,353	344,594	(55,759)	
Property, plant and equipment				
Buildings and structures	160,864	154,730	(6,133)	Property, plant and equipment
Machinery, equipment and vehicles	128,958	119,271	(9,687)	(Included long-term prepaid expenses)
Land	169,027	157,677	(11,349)	Breakout of increase-decrease
Other	71,411	72,056	644	Capital investment 14.8 bil. Yen Depreciation (21.3) bil. yen
Property, plant and equipment	530,261	503,735	(26,525)	Loss on retirement and sales (3.1) bil. yen
Intangible assets				Exclusion (20.4) bil. yen
Goodwill	17,998	16,141	(1,856)	Asset retirement obligations 1.2 bil. yen
Other	35,993	32,536	(3,456)	New consolidation 4.3 bil. Yen
Intangible assets	53,991	48,678	(5,312)	Foreign exchange effects (7.7) bil. Yen
Investments and other assets				Other (1.0) bil. yen
Investments in securities	102,955	87,555	(15,400)	
Other	76,642	75,530	(1,111)	
Allowance for doubtful accounts	(8,947)	(8,919)	28	
Investments and other assets	170,650	154,167	(16,482)	
Non-current assets	754,903	706,581	(48,321)	
Total assets	1,155,256	1,051,175	(104,081)	
Notes and accounts payable-trade	82,958	72,033	(10,924)	
Short-term loans payable	291,523	315,367	23,843	
Commercial papers	46,000	51,000	5,000	
Current portion of bonds	20,610	10,472	(10,138)	
Current portion of bonds with subscription	21,982	-	(21,982)	
rights to shares		7.00F	, , ,	
Income taxes payable	2,848	5,305	2,457	
Provision for bonuses	5,242	4,575	(667)	
Provision for directors' bonuses	7	7	-	
Provision for loss on assignment of business	5,588	5,588	-	
Provision for business structure reform				
costs	17,262	14,008	(3,254)	
Other provisions	886	866	(19)	
Asset retirement obligations(current)	-	305	305	
Other	58,556	57,450	(1,106)	
Current liabilities	553,466	536,981	-16,485	
Bonds payable	63,050	52,680	(10,370)	
Bonds with subscription rights to shares	40	-	(40)	
Long-term bank loans payable	235,870	193,084	(42,785)	
Provision for retirement benefits	35,412	30,698	(4,714)	
Provision for directors' retirement benefits	792	585	(206)	
Provision for loss on business of			( - "/	
subsidiaries and affiliates	138	138	<u> </u>	
Provision for special repairs	400	284	(116)	
Asset retirement obligations(noncurrent)	-	5,966	5,966	
Other	77,896	74,896	(3,027)	
Non-current liabilities	413,602	358,307	(55,295)	
Total liabilities	967,069	895,288	(71,780)	
Capital stock	69,499	69,499	-	
Capital surplus	60,384	60,743	(26,421)	
Retained earnings	52,753	81,766	10,532	
Treasury stock	(960)	(2,476)	50	
Shareholders' equity	181,676	209,532	(15,838)	
Unrealized gain on other securities	6,586	7,746	(2,795)	
Deferred gains or losses on hedges	6	(74)	(28)	
Revaluation reserve for land	4,503	4,548	(41)	
Foreign currency translation adjustments	(37,115)	(34,567)	(6,641)	
Accumulated other comprehensive losses	(2,468)	(2,707)	214	
Valuation and translation adjustments	(28,488)	(25,053)	(9,293)	
Minority interests in consolidated subsidiaries	34,999	36,420	(7,168)	
Total net assets	188,187	155,886	(32,300)	
1 0 1111 1101 1100 110				

## Consolidated Statements of Cash Flows

(Unit: Millions of yen)

	Second Quarter	Second Quarter		(Unit. Millions of yen)
	of Fiscal 2010	of Fiscal 2011	Change	Main factors of change
Cash flows from operating activities	14,712	7,749	(6,963)	
Loss before income taxes	(6,201)	(9,318)	(3,117)	
Depreciation and amortization	23,930	21,302	-2,628	
Decrease(increase) in notes and accounts receivable-trade	20,570	6,087	(14,483)	
Increase (decrease) in notes and accounts payable-trade	(23,243)	(6,932)	16,311	
Other	(342)	(3,389)	(3,047)	
Cash flows from investing activities	(14,552)	(1,491)	13,061	
Purchase of non-current assets	(22,504)	(13,647)	8,857	
Proceeds from sale of non-current assets	1,062	10,495	9,433	
Purchase of investments in securities	(118)	(186)	(68)	
Proceeds from sales of investments in securities	6,349	3,118	(3,231)	
Other	658	(1,273)	(1,931)	
Cash flows from financing activities	(1,909)	(47,506)	(45,597)	
Increase (decrease) in interest-bearing debt	(23)	(46,320)	(46,297)	
Other	(1,885)	(1,185)	700	
Effect of exchange rate changes on cash and cash equivalents	960	(773)	(1,733)	
Net increase(decrease) in cash and cash equivalents	(788)	(42,022)	(41,234)	
Other	(126)	(3)	123	
Cash and cash equivalents at beginning of the period	56,299	113,480	57,181	
Cash and cash equivalents at end of the period	55,383	71,455	16,072	

Increase (decrease) in interest-bearing debt	As of 3/31/10	As of 9/30/10	Difference
Bonds payable	63,050	52,680	(10,370)
Current portion of bonds	20,610	10,472	(10,138)
Bonds with subscription rights to shares	40	-	(40)
Current portion of bonds with subscription rights to shares	21,982	-	(21,982)
Long-term loans payable	235,870	193,084	(42,785)
Short-term loans payable	291,523	315,367	23,843
Commercial papers	46,000	51,000	5,000
Total interest-bearing liabilities	679,077	622,605	(56,472)

Year-on-year change	As of 3/31/10	As of 9/30/10	Difference
Equity ratio (%)	13.3	12.2	(1.1)
Equity ratio based on market value (%)	10.9	8.8	(2.1)
Net assets per share (yen)	162.9	136.1	(26.8)
Current ratio (%)	72.3	64.2	(8.2)

Year-on-year change	First Half of Fiscal 2010	First Half of Fiscal 2011	Difference
Net loss per share (yen)	(8.5)	(13.9)	(5.4)

## Forecast of Fiscal 2011

## [Preconditions]

- Domestic production: 40.45 million tons (down 5.3% year-on-year)
- Predicted foreign exchange rate for Fiscal 2011: 87.68 yen/ US dollar (5.97 yen higher than previous fiscal year)

(Unit: Millions of yen)

		Fiscal 2010	Fiscal 2011	Differences
	Cement business (domestic)	351,076	329,737	(21,339)
	Overseas subsidiaries	100,420	93,444	(6,976)
	Cement business (total)	451,497	423,181	(28,316)
	Mineral Resources business	86,478	82,175	(4,303)
les	Environmental business	60,916	57,315	(3,601)
Net sales	Construction Materials business	88,744	84,394	(4,350)
Ne	Ceramics & Electronics business	20,430	34,038	13,608
	Other	101,121	85,039	(16,082)
	Total	809,189	766,142	(43,047)
	Eliminations or corporate assets	(80,608)	(74,742)	5,866
	Consolidated	728,581	691,400	(37,181)
	Cement business (domestic)	2,634	7,660	5,026
	Overseas subsidiaries	(3,477)	(4,608)	(1,131)
	Cement business (total)	(843)	3,052	3,895
me	Mineral Resources business	826	1,022	196
Operating income	Environmental business	4,157	4,959	802
ing	Construction Materials business	1,065	(389)	(1,454)
erat	Ceramics & Electronics business	(3,627)	(285)	3,342
Ope	Other	3,098	2,855	(243)
	Total	4,676	11,214	6,538
	Eliminations or corporate assets	(1,104)	(714)	390
	Consolidated	3,572	10,500	6,928
	Ordinary income	148	2,000	1,852
	Extraordinary income (loss)	(42,303)	18,000	60,303
	Income (loss) before income taxes	(42,155)	20,000	62,155
	Net income (loss)	(37,041)	4,000	41,041

#### Sales volume of cement

#### (Thousand tons)

	Fiscal 2010	Fiscal 2011	Change
Domestic	14,829	13,810	(1,019)
Export	5,009	4,387	(622)

#### Breakdown of increase (decrease) in net sales of Cement business

#### Domestic

Domestic cement sales decrease (8.7) bil. yen

Decrease in cement export volume (2.5) bil.yen

Decrease sales from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. (13.8) bil.yen

#### Overseas subsidiaries

<u>U.</u> S. \$(45) million

cement: \$(29) million(volume\$(15) mil, price\$(14) mil) ready-mixed concrete etc.: \$(16) million

China \$17 million Asia \$23 million Other \$1 million

Effect of foreign exchange (6.5) bil. yen

#### Breakdown of increase (decrease) in net sales of other segments

CE Increase sales in Ceramics & Electronics business as a result of

the recovery of market circumstances.

Other Decrease sales due to nonconsolidation of Azuma Shipping

Co.,Ltd

#### Breakdown of increase (decrease) in operating income of Cement business

### <u>Domestic</u>

Domestic cement sales expected to decrease (4.8) bil. yen

Decrease in cement export volume (0.8) bil.yen

Variable cost reduction etc. 3.6 bil. yen Fixed cost decreased 7.0 bil. yen

## Overseas subsidiaries

U. S. \$(2) million

China \$(5) million

Asia \$(7) million

Other \$1 million

#### Breakdown of increase (decrease) in operating income of other segments Construction Materials business

Decrease profit due to reduce volume of construction materials.

CE Increase profit in Ceramics & Electronics business as a result of the recovery of market circumstances.

## [Reference Information]

## 1. Status of the Consolidated Group

(Number of companies)

	As of 3/31/08	As of 3/31/09	As of 3/31/10	As of 9/30/10
Consolidated subsidiaries	174	172	167	159
Equity method subsidiaries	14	14	16	15
Equity method affiliates	54	51	48	44
Total of companies within the scope of consolidation	242	237	231	218
Subsidiaries outside the scope of consolidation	129	125	117	106
Affiliates outside the scope of consolidation	96	87	87	78
Total of companies outside the scope of consolidation	225	212	204	184
Total	467	449	435	402

## 2. Change in Interest-bearing Debt

(Billions of yen)

	As of 3/31/08	As of 3/31/09	As of 3/31/10	As of 9/30/10	As of 3/31/11 (forecast)
The Company	342.0	365.0	406.4	360.5	317.7
Consolidated subsidiaries	248.2	278.3	272.6	262.1	249.3
Whole group	590.2	643.3	679.0	622.6	567.0

## 3. Change in Number of Personnel

(Number of persons)

(Frame of persons)					
	As of 3/31/08	As of 3/31/09	As of 3/31/10	As of 9/30/10	
The Company	3,312	3,306	3,238	2,397	
Consolidated subsidiaries	14,579	15,228	13,671	13,724	
Whole group	17,891	18,534	16,909	16,121	

## 4. Change in Capital Investment

(Billions of yen)

	Fiscal 2008	Fiscal 2009	Fiscal 2010	First Half of Fiscal 2011	Fiscal 2011 (forecast)
The Company	16.9	19.6	12.7	8.9	15.7
Consolidated subsidiaries	39.6	40.4	26.3	5.9	16.9
Whole group	56.5	60.0	39.0	14.8	32.6

## 5. Change in Depreciation Expenses

(Billions of yen)

	Fiscal 2008	Fiscal 2009	Fiscal 2010	First Half of Fiscal 2011	Fiscal 2011 (forecast)
The Company	17.6	22.8	21.7	8.7	19.4
Consolidated subsidiaries	25.9	28.9	27.0	12.6	24.5
Whole group	43.5	51.7	48.7	21.3	43.9

## 6. Change in Experiment and Research Expenses

(Billions of yen)

	Fiscal 2008	Fiscal 2009	Fiscal 2010	First Half of Fiscal 2011	Fiscal 2011 (forecast)
The Company	4.0	4.0	3.7	1.6	3.4
Consolidated subsidiaries	1.1	1.0	0.9	0.4	1.0
Whole group	5.1	5.0	4.6	2.0	4.4

## 7. Cement Sales in Overseas Subsidiaries (Sum of the sales of the consolidated subsidiaries)

(10 thousand tons)

	Fiscal 2008	Fiscal 2009	Fiscal 2010	Fiscal 2011 (forecast)
U.S.	579	432	277	270
Asia	974	940	943	1,018
Other regions	13	16	13	13

## 8. Financial Results of Ssangyong Cement

	Fiscal 2008 Actual	Fiscal 2009 Actual	Fiscal 2010 Actual	Second Quarter of Fiscal 2011
Sales of cement clinker	1,297	1,331	1,395	10 thousand tons
	1,277	1,331	1,373	Billions of won
Net sales	1,015.5	1,172.3	1,083.6	504.6
Operating income (loss)	5.4	(15.4)	70.7	17.2
Ordinary income (loss)	3.9	(165.3)	76.2	(6.7)
Net income (loss)	44	(168.7)	74.2	(6.6)
Outstanding balance of loans	As of 12/31/07	As of 12/31/08	As of 12/31/09	As of 6/30/10
outsumaning summer of founds	986.8	1,184.9	758.0	791.2

## 9. Overview of Businesses in the U.S. (Taiheiyo Cement U.S.A., Inc., on a consolidated basis)

(\$ thousands)

	Fiscal 2008 actual	Fiscal 2009 actual	Fiscal 2010 Actual	Second Quarter of Fiscal2011	Fiscal 2010 (forecast)
Net sales	1,010,088	910,241	574,753	238,684	529,223
Operating income (loss)	176,011	54,013	(82,558)	(47,340)	(85,020)
Net income (loss)	139,170	27,019	(53,876)	(28,210)	(1,438)