# Outline of Consolidated Financial Results of Taiheiyo Cement Corporation for the First Quarter of Fiscal 2013 ended March 31, 2013 

August 10, 2012

Company:
Stock code: URL:

Taiheiyo Cement Corporation 5233
http://www.taiheiyo-cement.co.jp/

Fiscal 2012 1Q: April 1, 2011- June 30,2011
Fiscal 2012:
April 1, 2011-March 31, 2012
Fiscal 2013 1Q: April 1, 2012-June 30, 2012
Fiscal 2013: April 1, 2012-March 31, 2013

The accompanying consolidated financial results are not intended to present the financial results in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.
(All yen figures are rounded down to the nearest one million yen.)

1. Consolidated Financial Results for the First Quarter of Fiscal 2013 (April 1, 2012 through June 30, 2012)
(1) Operating Results

|  | Net Sales | Operating income(loss) |  | Ordinary income(loss) |  | Net loss |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ |
| 1Q FY3/13 | 166,761 | 1.3 | 490 | - | $(4,222)$ | - | $(5,380)$ | - |
| 1Q FY3/12 | 164,540 | 1.0 | $(1,276)$ | - | $(4,223)$ | - | $(5,299)$ | - |

*comprehensive income(loss) : Fiscal 2013 1Q 66 Fiscal 2012 1Q $\quad(2,210)$

|  | EPS | Diluted EPS |
| ---: | ---: | ---: |
|  | Yen | Yen |
| 1Q FY3/13 | $(4.38)$ | - |
| 1Q FY3/12 | $(5.63)$ | - |

(2) Financial Position

|  | Total assets | Total net assets | Equity ratio |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | Millions of Yen |  | $\%$ |
| 1Q FY3/13 | 977,349 | 193,326 | 17.0 |  |
| FY3/12 | 982,231 | 196,144 | 17.3 |  |

*Equity : Fiscal 2013 1Q 166,514 Fiscal 2012 169,614
2. Dividends

|  | Dividend per share |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | $1 Q$ | $2 Q$ | 3Q |  | 4Q |  |  |
|  | Yen |  |  |  |  |  |  |
| FY3/12 | Yen | Yen | Yen | Yen | Total |  |  |
| FY3/13 | - | 2.00 | - | 2.00 | 4.00 |  |  |
| FY3/13(forecast) |  |  |  |  |  |  |  |

3. Consolidated Results Forecast for the Fiscal 2013(April 1, 2012 through March 31, 2013)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | EPS |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Yen |
| 1HFY3/13 | 352,000 | 1.4 | 6,500 | 12.8 | 1,200 | 7.8 | $(3,200)$ | - | $(2.61)$ |
| FY3/13 | 728,000 | 0.0 | 36,000 | 23.3 | 28,000 | 51.4 | 10,000 | 27.5 | 8.14 |

This forecast is based on the information available at the date of publication of this material and assumptions at the same date with respect to the various factors which might have impact on the future financial results. Actual results may differ materially from this forecast due to various factors.

## Consolidated Balance Sheets

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} \text { FY3/12 } \\ \text { (As of } 03 / 31 / 12 \text { ) } \end{gathered}$ | $\begin{gathered} \hline \text { 1Q FY3/13 } \\ \text { (As of } 6 / 30 / 12 \text { ) } \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 64,505 | 58,116 |
| Notes and accounts receivable-trade | 167,638 | 159,418 |
| Merchandise and finished goods | 26,155 | 29,121 |
| Work in process | 4,773 | 4,304 |
| Raw materials and supplies | 37,145 | 39,053 |
| Other | 36,046 | 35,200 |
| Allowance for doubtful accounts | $(1,766)$ | $(1,873)$ |
| Total current assets | 334,496 | 323,341 |
| Noncurrent assets |  |  |
| A. Property, plant and equipment |  |  |
| Buildings and structures, net | 150,556 | 151,516 |
| Machinery, equipment, and vehicles, net | 106,117 | 106,779 |
| Land | 151,935 | 152,825 |
| Other, net | 53,180 | 57,455 |
| Total property, plant and equipment | 461,789 | 468,576 |
| B. Intangible assets |  |  |
| Goodwill | 12,343 | 12,447 |
| Other | 29,617 | 30,240 |
| Total intangible assets | 41,960 | 42,687 |
| C. Investments and other assets |  |  |
| Investment securities | 78,574 | 75,921 |
| Other | 71,141 | 72,473 |
| Allowance for doubtful accounts | $(5,730)$ | $(5,651)$ |
| Total investments and other assets | 143,984 | 142,744 |
| Total noncurrent assets | 647,735 | 654,007 |
| Total assets | 982,231 | 977,349 |

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | $\begin{gathered} \hline \text { FY3/11 } \\ \text { (As of 03/31/12) } \end{gathered}$ | $\begin{gathered} \text { 1Q FY3/13 } \\ \text { (As of 6/30/12) } \end{gathered}$ |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 84,300 | 81,514 |
| Short-term loans payable | 251,710 | 259,122 |
| Current portion of bonds | 30,366 | 30,351 |
| Income taxes payable | 3,251 | 1,834 |
| Provision for bonuses | 4,395 | 3,475 |
| Provision for directors' bonuses | 7 | 7 |
| Provision for loss on assignment of business | 4,191 | 4,191 |
| Other provision | 1,468 | 1,284 |
| Other | 68,488 | 70,048 |
| Total current liabilities | 448,180 | 451,830 |
| Noncurrent liabilities |  |  |
| Bonds payable | 22,143 | 22,110 |
| Long-term loans payable | 205,965 | 198,128 |
| Provision for retirement benefits | 24,802 | 25,304 |
| Provision for directors' retirement benefits | 550 | 475 |
| Provision for loss on business of subsidiaries and affiliates | 138 | 138 |
| Provision for asset removal | 2,002 | 1,936 |
| Provision for special repairs | 286 | 303 |
| Asset retirement obligation | 7,103 | 8,065 |
| Other | 74,915 | 75,729 |
| Total noncurrent liabilities | 337,907 | 332,192 |
| Total liabilities | 786,087 | 784,023 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 86,174 | 86,174 |
| Capital surplus | 50,636 | 50,636 |
| Retained earnings | 85,041 | 77,203 |
| Treasury stock | (916) | (918) |
| Total shareholders' equity | 220,935 | 213,096 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 985 | 5 |
| Deferred gains or losses on hedges | 20 | 20 |
| Revaluation reserve for land | 4,710 | 4,710 |
| Foreign currency translation adjustment | $(53,678)$ | $(47,823)$ |
| Adustments for emplyee retirement benefit of overseas subsidiary | $(3,358)$ | $(3,494)$ |
| Total accumulated other comprehensive income | $(51,321)$ | $(46,581)$ |
| Minority interests in consolidated subsidiaries | 26,529 | 26,811 |
| Total net assets | 196,144 | 193,326 |
| Total liabilities and net assets | 982,231 | 977,349 |

## Consolidated Statements of Income

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | $\begin{gathered} \hline \text { 1QFY3/12 } \\ (4 / 1 / 11- \\ 6 / 30 / 11) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1QFY3/13 } \\ (4 / 1 / 12- \\ 6 / 30 / 12) \\ \hline \end{gathered}$ |
| Net sales | 164,540 | 166,761 |
| Cost of sales | 137,286 | 137,521 |
| Gross profit | 27,254 | 29,239 |
| Selling, general and administrative expenses | 28,530 | 28,749 |
| Operating income(loss) | $(1,276)$ | 490 |
| Non-operating income |  |  |
| Interest income | 116 | 110 |
| Dividends income | 213 | 203 |
| Other | 1,116 | 926 |
| Total non-operating income | 1,445 | 1,240 |
| Non-operating expenses |  |  |
| Interest expenses | 2,340 | 2,279 |
| Equity in losses of unconsolidated subsidiaries and affiliates | 982 | 2,836 |
| Other | 1,069 | 836 |
| Total non-operating expenses | 4,392 | 5,953 |
| Ordinary income(loss) | $(4,223)$ | $(4,222)$ |
| Extraordinary income |  |  |
| Gain on disposal of property, plant, and equipment | 378 | 127 |
| Other | 144 | 22 |
| Total extraordinary income | 522 | 150 |
| Extraordinary loss |  |  |
| Loss on disposal of non-current assets | 204 | 229 |
| Loss on business withdrawal | 365 | 215 |
| Loss on disaster | 932 | - |
| Other | 191 | 173 |
| Total extraordinary losses | 1,694 | 618 |
| Income(loss) before income taxes and minority interests | $(5,394)$ | $(4,690)$ |
| Income taxes | 28 | 864 |
| Net income before minority interests | $(5,423)$ | $(5,554)$ |
| Minority interests | (123) | (174) |
| Net income(loss) | $(5,299)$ | $(5,380)$ |

## Consolidated Statements of Comprehensive Income

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} \text { 1Q FY3/12 } \\ \binom{4 / 1 / 11-}{06 / 30 / 11} \end{gathered}$ | $\begin{aligned} & \text { 1Q FY3/13 } \\ & \binom{4 / 1 / 12-}{06 / 30 / 12} \end{aligned}$ |
| :---: | :---: | :---: |
| Loss before minority interests | $(5,423)$ | $(5,554)$ |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (538) | (786) |
| Deferred gains or losses on hedges | (7) | (0) |
| Foreign currency translation adjustment | 1,975 | 4,930 |
| Adjustments for employee retirement benefit of overseas subsidiary | 13 | (135) |
| Share of other comprehensive income of associates accounted for using equity method | 1,769 | 1,613 |
| Total other comprehensive income | 3,212 | 5,621 |
| Comprehensive income | $(2,210)$ | 66 |
| Comprehensive income attributable to abstract : |  |  |
| Shareholders of Taiheiyo Cement Corporation | $(2,357)$ | (640) |
| Minority interests | 146 | 707 |

## Segment Information

All yen figures are rounded down to the nearest one million yen.

| 1QFY3/13 (4/1/12-6/30/12) |  |  |  |  |  |  | (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Industry Segments |  |  |  |  |  |  |  |  |  |
|  | Cement <br> Business | Mineral <br> Resources <br> Business | Environmental Business | Construction Materials Business | Ceramics <br> $\&$ <br> Electronic <br> s <br> Business | Subtotal | Other | Total | Eliminations or corporate assets | Consolidated total |
| Net sales <br> (1) Net sales to outside customers <br> (2) Intersegment net sales | $\begin{array}{r} 107,330 \\ 2,519 \end{array}$ | $\begin{array}{r} 16,139 \\ 3,972 \end{array}$ | $\begin{array}{r} 13,551 \\ 1,303 \end{array}$ | $\begin{array}{r} 16,427 \\ 999 \end{array}$ | $\begin{array}{r} 3,430 \\ 9 \end{array}$ | $\begin{array}{r} 156,879 \\ 8,804 \end{array}$ | $\begin{gathered} 9,882 \\ 5,566 \end{gathered}$ | $\begin{gathered} 166,761 \\ 14,371 \end{gathered}$ | $(14,371)$ | $166,761$ |
| Total | 109,849 | 20,112 | 14,855 | 17,427 | 3,439 | 165,684 | 15,448 | 181,133 | $(14,371)$ | 166,761 |
| Segment profit (loss) | (913) | 326 | 1,316 | (360) | (624) | (256) | 622 | 365 | 124 | 490 |

