# Outline of Consolidated Financial Results of Taiheiyo Cement Corporation for the Second Quarter of Fiscal 2013 ended March 31, 2013 

November 13, 2012

Company:
Stock code: URL:

Taiheiyo Cement Corporation 5233
http://www.taiheiyo-cement.co.jp/

Fiscal 2012 2Q:
Fiscal 2012:
Fiscal 2013 2Q: April 1, 2012- September 30, 2012
Fiscal 2013: April 1, 2012-March 31, 2013

The accompanying consolidated financial results are not intended to present the financial results in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.
(All yen figures are rounded down to the nearest one million yen.)

1. Consolidated Financial Results for the Second Quarter of Fiscal 2013 (April 1, 2012 through September 30, 2012)
(1) Operating Results

|  | Net Sales |  | Operating income |  | Ordinary income |  | Net income(loss) |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ |
| 2Q FY3/13 | 353,519 | 1.8 | 10,625 | 84.3 | 4,567 | 310.2 | 539 | - |
| 2Q FY3/12 | 347,203 | 1.2 |  | 5,763 | - |  | 1,113 | - |
| $(3,383)$ | - |  |  |  |  |  |  |  |

*comprehensive income : Fiscal 2013 2Q 1,962 Fiscal 2012 2Q $(2,583)$

|  | EPS | Diluted EPS |
| :---: | :---: | ---: |
|  | Yen | Yen |
| 2Q FY3/13 | 0.44 | - |
| 2Q FY3/12 | (3.45) | - |

(2) Financial Position

|  | Total assets | Total net assets | Equity ratio |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | Millions of Yen |  | $\%$ |
| 2Q FY3/13 | 966,551 | 195,074 | 17.5 | 17.3 |

*Equity : Fiscal 2013 2Q 168,946 Fiscal 2012 169,614

## 2. Dividends

|  | Dividend per share |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | 1 H | 2 Q | 3Q |  | 4Q |  |  |
|  | Yen | Yen | Yen | Yen | Total |  |  |
| FY3/12 | - | 2.00 | - | 2.00 | 4.00 |  |  |
| FY3/13 | - | 2.00 |  |  | 4.00 |  |  |
| FY3/13(forecast) |  |  | - | 2.00 |  |  |  |

3. Consolidated Results Forecast for the Fiscal 2013(April 1, 2012 through March 31, 2013)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | EPS |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Millions of Yen | $\%$ | Yen |
| FY3/13 | 735,000 | 1.0 | 40,000 | 37.1 | 30,500 | 64.9 | 10,000 | 27.5 | 8.14 |

This forecast is based on the information available at the date of publication of this material and assumptions at the same date with respect to the various factors which might have impact on the future financial results. Actual results may differ materially from this forecast due to various factors.

## Consolidated Balance Sheets

All yen figures are rounded down to the nearest one million yen. (Millions of Yen)

| Item | $\begin{gathered} \text { FY3/12 } \\ \text { (As of } 03 / 31 / 12 \text { ) } \end{gathered}$ | $\begin{gathered} \hline \text { 2Q FY3/13 } \\ \text { (As of 9/30/12) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 64,505 | 59,369 |
| Notes and accounts receivable-trade | 167,638 | 161,666 |
| Merchandise and finished goods | 26,155 | 27,908 |
| Work in process | 4,773 | 5,432 |
| Raw materials and supplies | 37,145 | 37,439 |
| Other | 36,046 | 34,325 |
| Allowance for doubtful accounts | $(1,766)$ | $(1,994)$ |
| Total current assets | 334,496 | 324,147 |
| Noncurrent assets <br> A. Property, plant and equipment |  |  |
|  |  |  |
| Buildings and structures, net | 150,556 | 148,190 |
| Machinery, equipment, and vehicles, net | 106,117 | 105,279 |
| Land | 151,935 | 151,427 |
| Other, net | 53,180 | 53,795 |
| Total property, plant and equipment | 461,789 | 458,692 |
| B. Intangible assets |  |  |
| Goodwill | 12,343 | 11,497 |
| Other | 29,617 | 29,590 |
| Total intangible assets | 41,960 | 41,088 |
| C. Investments and other assets |  |  |
| Investment securities | 78,574 | 74,698 |
| Other | 71,141 | 73,550 |
| Allowance for doubtful accounts | $(5,730)$ | $(5,626)$ |
| Total investments and other assets | 143,984 | 142,622 |
| Total noncurrent assets | 647,735 | 642,403 |
| Total assets | 982,231 | 966,551 |

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} \text { FY3/12 } \\ \text { (As of } 03 / 31 / 12 \text { ) } \end{gathered}$ | $\begin{gathered} \text { 2Q FY3/13 } \\ \text { (As of } 9 / 30 / 12 \text { ) } \end{gathered}$ |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 84,300 | 81,088 |
| Short-term loans payable | 251,710 | 250,149 |
| Current portion of bonds | 30,366 | 20,391 |
| Income taxes payable | 3,251 | 6,115 |
| Provision for bonuses | 4,395 | 4,376 |
| Provision for directors' bonuses | 7 | 7 |
| Provision for loss on assignment of business | 4,191 | 4,191 |
| Other provision | 1,468 | 1,232 |
| Other | 68,488 | 68,070 |
| Total current liabilities | 448,180 | 435,622 |
| Noncurrent liabilities |  |  |
| Bonds payable | 22,143 | 42,710 |
| Long-term loans payable | 205,965 | 183,019 |
| Provision for retirement benefits | 24,802 | 24,772 |
| Provision for directors' retirement benefits | 550 | 452 |
| Provision for loss on business of subsidiaries and affiliates | 138 | 138 |
| Provision for asset removal | 2,002 | 1,898 |
| Provision for special repairs | 286 | 318 |
| Asset retirement obligation | 7,103 | 8,028 |
| Other | 74,915 | 74,516 |
| Total noncurrent liabilities | 337,907 | 335,854 |
| Total liabilities | 786,087 | 771,477 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 86,174 | 86,174 |
| Capital surplus | 50,636 | 50,636 |
| Retained earnings | 85,041 | 83,122 |
| Treasury stock | (916) | (922) |
| Total shareholders' equity | 220,935 | 219,011 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 985 | (142) |
| Deferred gains or losses on hedges | 20 | 17 |
| Revaluation reserve for land | 4,710 | 4,637 |
| Foreign currency translation adjustment | $(53,678)$ | $(51,301)$ |
| Adustments for emplyee retirement benefit of overseas subsidiary | $(3,358)$ | $(3,274)$ |
| Total accumulated other comprehensive income | $(51,321)$ | $(50,064)$ |
| Minority interests in consolidated subsidiaries | 26,529 | 26,127 |
| Total net assets | 196,144 | 195,074 |
| Total liabilities and net assets | 982,231 | 966,551 |

## Consolidated Statements of Income

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} \hline \text { 2QFY3/12 } \\ (4 / 1 / 11- \\ 9 / 30 / 11) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 2QFY3/13 } \\ (4 / 1 / 12- \\ 9 / 30 / 12) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Net sales | 347,203 | 353,519 |
| Cost of sales | 284,106 | 284,755 |
| Gross profit | 63,097 | 68,764 |
| Selling, general and administrative expenses | 57,333 | 58,138 |
| Operating income | 5,763 | 10,625 |
| Non-operating income |  |  |
| Interest income | 231 | 212 |
| Dividends income | 462 | 395 |
| Other | 2,199 | 2,275 |
| Total non-operating income | 2,893 | 2,883 |
| Non-operating expenses |  |  |
| Interest expenses | 4,749 | 4,646 |
| Equity in losses of unconsolidated subsidiaries and affiliates | 273 | 2,333 |
| Other | 2,520 | 1,961 |
| Total non-operating expenses | 7,543 | 8,941 |
| Ordinary income | 1,113 | 4,567 |
| Extraordinary income |  |  |
| Gain on disposal of non-current assets | 586 | 2,502 |
| Gain on sales of investment securities | 16 | 27 |
| Other | 272 | 471 |
| Total extraordinary income | 876 | 3,001 |
| Extraordinary loss |  |  |
| Loss on disposal of non-current assets | 631 | 1,682 |
| Loss on sales of investment securities | 165 | 702 |
| Loss on disaster | 1,465 | - |
| Other | 1,411 | 519 |
| Total extraordinary losses | 3,674 | 2,905 |
| Income(loss) before income taxes and minority interests | $(1,684)$ | 4,663 |
| Income taxes | 1,379 | 4,189 |
| Net income before minority interests | $(3,063)$ | 474 |
| Minority interests | 319 | (64) |
| Net income(loss) | $(3,383)$ | 539 |

## Consolidated Statements of Comprehensive Income

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | 2Q FY3/12 (As of $9 / 30 / 11$ ) | $\begin{gathered} \hline \text { 2Q FY3/13 } \\ \text { (As of } 9 / 30 / 12 \text { ) } \end{gathered}$ |
| Net income(loss) before minority interests | $(3,063)$ | 474 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (865) | (963) |
| Deferred gains or losses on hedges | (14) | (6) |
| Foreign currency translation adjustment | (388) | 1,629 |
| Adjustments for employee retirement benefit of overseas subsidiary | 145 | 84 |
| Share of other comprehensive income of associates accounted for using equity method | 1,603 | 743 |
| Total other comprehensive income | 479 | 1,488 |
| Comprehensive income | $(2,583)$ | 1,962 |
| Comprehensive income attributable to : |  |  |
| Shareholders of Taiheiyo Cement Corporation | $(2,760)$ | 1,870 |
| Minority interests | 177 | 92 |

## Consolidated Statements of Cash Flows

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q FY3/12 } \\ \text { (As of } 9 / 30 / 11 \text { ) } \end{gathered}$ | $\begin{gathered} \hline \text { 2Q FY3/13 } \\ \text { (As of } 9 / 30 / 12 \text { ) } \end{gathered}$ |
| I Net cash provided by(used in) operating activities |  |  |
| Income(loss) before income taxes and minority interests | $(1,684)$ | 4,663 |
| Depreciation and amortization | 20,227 | 18,860 |
| Amortization of goodwill | 1,038 | 1,014 |
| Equity in (earnings)losses of affiliates | 273 | 2,333 |
| Loss(gain) on valuation of investment securities | 165 | 702 |
| Increase(decrease) in provision for retirement benefits | $(1,105)$ | $(1,847)$ |
| Increase(decrease) in provision for directors' retirement benefits | (133) | (97) |
| Increase(decrease) in provision for bonuses | (81) | (21) |
| Increase(decrease) in allowance for doubtful accounts | 94 | 128 |
| Increase(decrease) in provision for removal of assets | (25) | (103) |
| Increase(decrease) in other provision | (10) | (194) |
| Interest and dividends income | (694) | (607) |
| Interest expenses | 4,749 | 4,646 |
| Loss(gain)on sales of investment securities | (4) | (35) |
| Loss(gain)on disposal of property, plant, and equipment | 45 | (823) |
| Decrease (increase) in notes and accounts receivable-trade | 6,262 | 6,198 |
| Decrease (increase) in inventories | $(2,291)$ | $(2,340)$ |
| Increase (decrease) in notes and accounts payable-trade | $(6,019)$ | $(3,621)$ |
| Loss on disaster | 1,465 | - |
| Other, net | $(3,794)$ | 2,263 |
| Subtotal | 18,477 | 31,116 |
| Interest and dividends income received | 968 | 855 |
| Interest expenses paid | $(4,832)$ | $(4,842)$ |
| Income taxes paid | $(2,620)$ | $(2,822)$ |
| Net cash provided by operating activities | 11,992 | 24,307 |
| II Net cash provided by(used in) investing activities |  |  |
| Decrease(Increase) in time deposits | 578 | (242) |
| Purchase of property, plant, and equipment | $(7,974)$ | $(13,893)$ |
| Proceeds from sales of property, plant, and equipment | 977 | 4,116 |
| Purchase of investment securities | (320) | (310) |
| Proceeds from sales of investment securities | 157 | 178 |
| Payments for sales of investments in subsidiaries resulting in change in scope of consolidation | $(1,956)$ | (483) |
| Collections of loans receivable | 1,173 | 1,136 |
| Other, net | 115 | 207 |
| Net cash provided by(used in) investing activities | $(7,248)$ | $(9,290)$ |


| III Net cash provided by(used in) financing activities Increase (decrease) in short-term loans payable Increase (decrese) in commercial papers Proceeds from long-term loans payable Repayment of long-term loans payable Redemption of bonds Proceeds from issuance of bonds Proceeds from issuance of common stock Purchase of treasury stock Proceeds from sales of treasury stock Cash dividend paid Cash dividends paid to minority shareholders Other, net <br> Net cash provided by(used in) financing activities | $\begin{array}{r} (3,102) \\ (12,000) \\ 33,945 \\ (32,544) \\ (10,178) \\ 600 \\ 33,350 \\ (5) \\ 1 \\ (2,372) \\ (466) \\ (1,018) \\ \hline 6,208 \end{array}$ | $\begin{array}{r} (27,753) \\ - \\ 26,815 \\ (25,598) \\ (10,208) \\ 20,800 \\ - \\ (6) \\ 0 \\ (2,457) \\ (419) \\ (1,644) \\ \hline(20,472) \end{array}$ |
| :---: | :---: | :---: |
| IV Effect of exchange rate changes on cash and cash equivalents | (78) | 125 |
| V Net increase in cash and cash equivalents | 10,872 | $(5,330)$ |
| VI Cash and cash equivalents at beginning of period | 61,265 | 59,785 |
| VII Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation | (5) | (70) |
| VIII Increase in cash and cash equivalents resulting from merger | 47 | - |
| IX Cash and cash equivalents at end of the period | 72,180 | 54,384 |

## Consolidated Segment Information

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

|  | 2Q FY3/12 (4/1/11-9/30/11) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segments |  |  |  |  |  | Other | Total | Adjustment | Consolidated Total |
|  | Cement Business | Mineral Resources Business | Environmental Business | Constructio n Materials Business | Ceramics \& Electronics Business | Total |  |  |  |  |
| $\begin{array}{\|l\|} \hline \text { Net sales } \\ \text { Sales to outside } \\ \text { customers } \end{array}$ | 212,888 | 31,556 | 28,093 | 33,733 | 21,406 | 327,679 | 19,524 | 347,203 | - | 347,203 |
| Inter-segment sales | 6,453 | 8,348 | 2,666 | 1,636 | 5 | 19,110 | 10,150 | 29,260 | $(29,260)$ | - |
| Total | 219,342 | 39,905 | 30,760 | 35,370 | 21,412 | 346,790 | 29,674 | 376,464 | $(29,260)$ | 347,203 |
| Segment income(loss) | 1,895 | 756 | 3,118 | $(1,110)$ | (147) | 4,512 | 1,297 | 5,810 | (46) | 5,763 |


|  | 2Q FY3/13 (4/1/12-9/30/12) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segments |  |  |  |  |  | Other | Total | Adjustment | Consolidated Total |
|  | Cement Business | Mineral Resources Business | Environmental Business | Construction <br> Materials <br> Business | Ceramics \& Electronics Business | Total |  |  |  |  |
| Net sales Sales to outside customers | 228,233 | 32,074 | 32,438 | 33,074 | 6,897 | 332,717 | 20,802 | 353,519 | - | 353,519 |
| Inter-segment sales | 5,937 | 8,839 | 2,759 | 1,928 | 18 | 19,483 | 10,883 | 30,367 | $(30,367)$ | - |
| Total | 234,170 | 40,913 | 35,197 | 35,003 | 6,915 | 352,201 | 31,686 | 383,887 | $(30,367)$ | 353,519 |
| Segment income(loss) | 6,207 | 1,613 | 3,147 | (783) | (736) | 9,447 | 1,283 | 10,731 | (106) | 10,625 |

