# Outline of Consolidated Financial Results of Taiheiyo Cement Corporation for the Third Quarter of Fiscal 2010 ended March 31, 2010 

February 10, 2010

Company:
Stock code: URL:

Taiheiyo Cement Corporation 5233
http://www.taiheiyo-cement.co.jp/

Fiscal 2009 3Q: April 1, 2008- December 31,2008
Fiscal 2009: April 1, 2008-March 31, 2009
Fiscal 2010 3Q: April 1, 2009-December 31, 2009
Fiscal 2010: April 1, 2009-March 31, 2010

The accompanying consolidated financial results are not intended to present the financial results in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.
(All yen figures are rounded down to the nearest one million yen.)

1. Consolidated Financial Results for the Third Quarter of Fiscal 2010 (April 1, 2009 through December 31, 2009)
(1) Operating Results

|  | Net Sales |  | Operating income |  | Ordinary income(loss) |  | Net loss |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of Yen | $\%$ | Millions of Ye | $\%$ | Millions of Yen | $\%$ | Millions of Yen |
| 3Q FY3/10 | 546,193 | $(17.6)$ | $n$ | 3,688 | $(58.5)$ | 2,416 | - |
| 3Q FY3/09 | 662,921 | - | 8,893 | - | $(2,472)$ | - | $(21,931)$ |


|  | EPS | Diluted EPS |
| ---: | ---: | ---: |
| 3Q FY3/10 | $(2.72)$ | Yen |
| 3Q FY3/09 | $(23.37)$ | - |

(2) Financial Position

|  | Total assets | Total net assets | Equity ratio | Equity per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | Millions of Yen |  | $\%$ |
| 3Q |  | 195.36 |  |  |
| FY33/09 | $1,137,937$ | 218,463 | 16.1 | 195.80 |

2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| FY3/09 | - | 2.00 | - | 0.00 | 2.00 |
| FY3/10 | - | 0.00 | - |  |  |
| FY3/10(forecast) |  |  |  | - | - |

3. Consolidated Results Forecast for the Fiscal 2010(April 1, 2009 through March 31, 2010)

|  | Net sales |  | Operating income |  | Ordinary income | Net income(loss) | EPS |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of Yen | $\%$ | Millions of | Y | Millions of Yen | $\%$ | Millions of | Y | Yen |
| FY3/10 | 737,000 | $(15.5)$ | 5,000 | $(55.2)$ | 500 | - | $(4,500)$ | - | $(4.80)$ |

This forecast is based on the information available at the date of publication of this material and assumptions at the same date with respect to the various factors which might have impact on the future financial results. Actual results may differ materially from this forecast due to various factors.

## Consolidated Balance Sheets

All yen figures are rounded down to the nearest one million yen.

| Item | $\begin{gathered} \text { 3Q FY3/10 } \\ \text { (As of } 12 / 31 / 09 \text { ) } \end{gathered}$ | FY3/09 (As of 3/31/09) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and time deposits | 69,311 | 61,052 |
| Notes and accounts receivable-trade | 169,726 | 172,621 |
| Merchandise and finished goods | 33,435 | 36,758 |
| Work in process | 10,131 | 12,361 |
| Raw materials and supplies | 41,221 | 46,538 |
| Other | 39,094 | 38,287 |
| Allowance for doubtful accounts | $(1,924)$ | $(1,961)$ |
| Total current assets | 360,977 | 365,659 |
| Non-current assets |  |  |
| A. Property, plant and equipment |  |  |
| Buildings and structures, net | 167,098 | 173,584 |
| Machinery, equipment, and vehicles, net | 136,783 | 151,198 |
| Land | 172,178 | 173,566 |
| Other, net | 70,949 | 57,990 |
| Total property, plant and equipment | 547,009 | 556,339 |
| B. Intangible assets |  |  |
| Goodwill | 18,761 | 21,343 |
| Other | 36,179 | 37,049 |
| Total intangible assets | 54,941 | 58,392 |
| C. Investments and other assets |  |  |
| Investment securities | 102,253 | 103,153 |
| Other | 82,029 | 84,072 |
| Allowance for doubtful accounts | $(9,273)$ | $(9,530)$ |
| Total investments and other assets | 175,009 | 177,695 |
| Total noncurrent assets | 776,959 | 792,426 |
| Total assets | 1,137,937 | 1,158,086 |

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | $\begin{gathered} \text { 3Q FY3/10 } \\ \text { (As of } 12 / 31 / 09) \end{gathered}$ | $\begin{gathered} \text { FY3/09 } \\ \text { (As of 3/31/09) } \end{gathered}$ |
| Liabilities Current liabilities |  |  |
|  |  |  |
| Notes and accounts payable-trade | 84,622 | 100,877 |
| Short-term bank loans payable | 302,023 | 280,702 |
| Commercial papers | 5,000 | 22,000 |
| Current portion of bonds | 20,760 | 785 |
| Income taxes payable | 2,859 | 2,292 |
| Provision for bonuses | 3,178 | 5,740 |
| Provision for directors' bonuses | 7 | 26 |
| Provision for head office transfer cost | - | 428 |
| Provision for loss on transfer of business | 5,438 | 5,438 |
| Other provision | 866 | 818 |
| Other | 61,838 | 65,156 |
| Total current liabilities | 486,596 | 484,266 |
| Noncurrent liabilities |  |  |
| Bonds payable | 63,228 | 73,181 |
| Bonds with subscription rights to shares | 22,023 | 34,137 |
| Long-term bank loans payable | 234,589 | 232,559 |
| Provision for retirement benefits | 35,203 | 34,215 |
| Provision for directors' retirement benefits | 788 | 1,083 |
| Provision for loss on business of subsidiaries and affiliates | 138 | 138 |
| Provision for special repairs | 419 | 361 |
| Other | 76,484 | 78,104 |
| Total noncurrent liabilities | 432,876 | 453,780 |
| Total liabilities | 919,473 | 938,047 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 69,499 | 69,499 |
| Capital surplus | 60,381 | 60,745 |
| Retained earnings | 87,214 | 89,743 |
| Treasury stock | (920) | $(1,702)$ |
| Total shareholders' equity | 216,174 | 218,286 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 5,957 | 4,952 |
| Deferred gains or losses on hedges | (215) | (97) |
| Revaluation reserve for land | 4,545 | 4,559 |
| Foreign currency translation adjustment | $(40,466)$ | $(41,379)$ |
| Accumulated other comprehensive losses | $(2,233)$ | $(2,567)$ |
| Valuation and translation adjustments | $(32,412)$ | $(34,531)$ |
| Minority interests in consolidated subsidiaries | 34,702 | 36,284 |
| Total net assets | 218,463 | 220,038 |
| Total liabilities and net assets | 1,137,937 | 1,158,086 |

## Consolidated Statements of Income

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} \hline \text { 3Q FY3/09 } \\ (4 / 1 / 08- \\ 12 / 31 / 08) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 3Q FY3/10 } \\ (4 / 1 / 09- \\ 12 / 31 / 09) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Net sales | 662,921 | 546,193 |
| Cost of sales | 545,234 | 448,060 |
| Gross profit | 117,687 | 98,133 |
| Selling, general and administrative expenses | 108,793 | 94,444 |
| Operating income | 8,893 | 3,688 |
| Non-operating income |  |  |
| Interest income | 853 | 439 |
| Dividends income | 1,049 | 1,076 |
| Equity in earnings of unconsolidated subsidiaries and affiliates | - | 3,904 |
| Other | 2,875 | 3,094 |
| Total non-operating income | 4.777 | 8,514 |
| Non-operating expenses |  |  |
| Interest expenses | 8,018 | 7,462 |
| Equity in losses of unconsolidated subsidiaries and affiliates | 5.849 | - |
| Other | 2,275 | 2,323 |
| Total non-operating expenses | 16,143 | 9,786 |
| Ordinary income(loss) | $(2,472)$ | 2,416 |
| Extraordinary income |  |  |
| Gain on disposal of non-current assets | 1,678 | 1,146 |
| Gain on sales of investments in securities | 665 | 24 |
| Other | 352 | 412 |
| Total extraordinary income | 2,695 | 1,584 |
| Extraordinary income |  |  |
| Loss on disposal of non-current assets | 1,637 | 1,629 |
| Impairment loss | 893 | 15 |
| Loss on valuation of investment securities | 6,274 | - |
| Amortization of goodwill in equity | 4,491 | - |
| Other | 3,625 | 1,638 |
| Total Extraordinary loss | 16,922 | 3,283 |
| Income(loss) before income taxes and minority interests | $(16,699)$ | 717 |
| Income taxes-current | 5,977 | 2,732 |
| Income taxes-deferred | $(2,291)$ | (20) |
| Income taxes | 3,686 | 2,711 |
| Minority interests in net income | 1,545 | 549 |
| Net loss | $(21,931)$ | $(2,543)$ |

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

| Item | $\begin{gathered} 3 \mathrm{BQ} \mathrm{FY3} / 09 \\ \left(\begin{array}{c} 4 / 1 / 08- \\ 12 / 31 / 08 \end{array}\right] \end{gathered}$ | $\begin{aligned} & \text { 3Q FY3/10 } \\ & \binom{4 / 1 / 09-}{12 / 31 / 09} \end{aligned}$ |
| :---: | :---: | :---: |
| Net cash provided by(used in) operating activities |  |  |
| Income(Loss) before income taxes and minority interests | $(16,699)$ | 717 |
| Depreciation and amortization | 37,861 | 36,317 |
| Amortization of goodwill | 2,172 | 2,500 |
| Equity in losses(earnings) of affiliates | 5,849 | (3.904) |
| Loss on valuation of investment securities | 6,274 | 329 |
| Amortization of goodwill in equity | 4,491 |  |
| Increase(Decrease) in provision for retirement benefits | $(1,343)$ | 91 |
| Decrease in provision for directors' retirement benefits | (456) | (294) |
| Decrease in provision for bonuses | $(3,104)$ | $(2,567)$ |
| Decrease in provision for directors' bonuses | (35) | (19) |
| Increase(Decrease) in allowance for doubtful accounts | 286 | (315) |
| Decrease in other provision | (72) | (931) |
| Interest and dividends income | $(1,902)$ | $(1,516)$ |
| Interest expenses | 8,018 | 7,462 |
| Loss(Gain) on sales of investment securities | (656) | 226 |
| Loss on liquidation of subsidiaries and affiliates | 158 | 0 |
| Loss(Gain) on disposal of property, plant, and equipment | (41) | 482 |
| Impairment loss | 893 | 15 |
| Decrease(Increase) in notes and accounts receivable-trade | $(24,779)$ | 2,958 |
| Decrease(Increase) in inventories | $(26,517)$ | 10,659 |
| Decrease(Increase) in notes and accounts payable-trade | 712 | $(15,727)$ |
| Other, net | 9,383 | 153 |
| Subto | 493 | 36,640 |
| Interest and dividends income received | 1,889 | 2,500 |
| Interest expenses pa | (8.148) | $(8,021)$ |
| Income taxes paid | $(5,740)$ | $(3,977)$ |
| Net cash provided by(used in) operating activities | $(11,505)$ | 27,141 |
| Net cash provided by(used in) investing activities |  |  |
| Decrease(Increase) in time deposits | 623 | (837) |
| Purchase of property, plant, and equipment | $(36,751)$ | $(31,768)$ |
| Proceeds from sales of property, plant, and equipment | 4.879 | 2,119 |
| Purchase of investment securities | $(2,816)$ | (285) |
| Proceeds from sales of investment securities | 1,881 | 6,360 |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | $(48,489)$ | _ |
| Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation | - | 58 |
| Payments of loans receivable | $(4,795)$ | $(2,262)$ |
| Collection of loans receivable | 3,906 | 1,829 |
| Other, net | 1,270 | 1,443 |
| Net cash provided by(used in) investing activities | $(80,290)$ | $(23,341)$ |
| III Net cash provided by(used in) financing activities |  |  |
| Net increase(decrease) in short-term loans payable | 46,138 | $(3,296)$ |
| Net Increase(decrease) in commercial papers | 3,000 | $(17,000)$ |
| Proceeds from long-term loans payable | 113,096 | 64,477 |
| Repayment of long-term loans payable | $(46,515)$ | $(36,358)$ |
| Redemption of bonds | $(1,126)$ | (477) |
| Proceeds from issuance of bonds | - | 10,500 |
| Redemption of bonds with subscription rights to shares | - | $(12,000)$ |
| Proceeds from issuance of common stock | 2,201 | - |
| Purchase of treasury stock | - | (784) |
| Proceeds from sales of treasury stock | 22 | 3 |
| Cash dividends paid | $(4,668)$ | - |
| Cash dividends paid to minority shareholders | (833) | (660) |
| Other, net | (177) | (986) |
| Net cash provided by(used in) financing activities | 111,136 | 3,416 |
| IV Effect of exchange rate changes on cash and cash equivalents | $(1,802)$ | 182 |
| V Net increase in cash and cash equivalents | 17,538 | 7,398 |
| VI Cash and cash equivalents at beginning of period | 60,051 | 56,299 |
| VII Decrease in cash and cash equivalents resulting from merger with unconsolidated subsidiaries | (195) | - |
| VIII Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries | - | 161 |
| VIX Decrease in cash and cash equivalents resulting from | - | (126) |


| corporate divestiture |  |  |
| :--- | ---: | ---: |
| IX Cash and cash equivalents at end of the period | 77,394 | 63,732 |

## Segment Information

All yen figures are rounded down to the nearest one million yen.


All yen figures are rounded down to the nearest one million yen.
[Geographic segments]
(Millions of Yen)

|  | 3Q FY3/10 (4/1/09 - 12/31/09) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North America | Asia | Other | Total | Eliminations or corporate assets | Consolidated total |
| Net sales <br> (1) Net sales to outside customers <br> (2) Intersegment net sales | $\begin{array}{r} 461,892 \\ 4,682 \end{array}$ | 43,164 | $\begin{array}{r} 37,300 \\ 2,090 \end{array}$ | $\begin{array}{r} 3,836 \\ 1 \end{array}$ | $\begin{array}{r} 546,193 \\ 6,774 \end{array}$ | - 6 | 546,193 |
| Total | 466,574 | 43,164 | 39,391 | 3,837 | 552,968 | $(6,774)$ | 546,193 |
| Operating income(loss) | 7,374 | $(6,667)$ | 3,426 | 214 | 4,347 | (659) | 3,688 |

Overseas sales
All yen figures are rounded down to the nearest one million yen.


