# Summary of Consolidated Financial Results of Taiheiyo Cement Corporation for the Fiscal 2010 Ended March 31, 2010 

May 11, 2010

Company: Taiheiyo Cement Corporation
Stock code:
URL:

5233
http://www.taiheiyo-cement.co.jp/

Fiscal 2009:
Fiscal 2010:
Fiscal 2011:

April 1, 2008-March 31, 2009
April 1, 2009-March 31, 2010
April 1, 2010-March 31, 2011

The accompanying consolidated financial results are not intended to present the financial results in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.
(All yen figures are rounded down to the nearest one million yen.)

1. Consolidated Financial Results for the Fiscal 2010 (April 1, 2009 through March 31, 2010)
(1) Operating Results

|  | Net Sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | \% | Millions of Yen | $\%$ | Millions of Yen | Millions of Yen | \% |  |
| FY3/10 | 728,581 | $(16.4)$ | 3,572 | $(68.0)$ | 148 | - | $(37,041)$ | - |
| FY3/09 | 871,833 | $(6.0)$ | 11,176 | $(78.3)$ | $(4,880)$ | - | $(35,371)$ | - |


|  | EPS | Diluted EPS | ROE | ROA | Operating income <br> to net sales |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Yen | - Yen | $\%$ | $\%$ | $\%$ |  |
| FY3/10 | $(39.50)$ | - | $(22.0)$ | 0.0 | 0.5 |
| FY3/09 | $(37.69)$ | - | $(14.9)$ | $(0.4)$ | 1.3 |

(2) Financial Position

|  | Total assets | Total net assets | Equity ratio | Equity per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | Millions of Yen |  | $\%$ |
| Yen |  |  |  |  |
| FY3/10 | $1,155,256$ | 188,187 | 13.3 | 162.86 |
| FY3/09 | $1,158,086$ | 220,038 | 15.9 | 195.80 |

(2) Consolidated Cash Flows

|  | Net cash <br> provided(used in) <br> operating activities | Net cash provided(used <br> in) investing activities | Net cash provided(used <br> in) financing activities | Cash and cash equivalents <br> at end of year |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | Millions of Yen | Millions of Yen | Millions of Yen |
| FY3/10 | 48,822 | $(24,011)$ | 32,334 | 113,480 |
| FY3/09 | 28,223 | $(92,576)$ | 65,538 | 56,299 |

2. Dividends

|  | Dividend per share |  |  |  |  |  | Total amount of <br> cash | Net cash <br> provided(used <br> in) financing <br> activities |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q | 2 Q | 3 Q | 4 Q | Total | Ratio of total amount <br> of dividends to <br> shareholder's <br> dividends(annual) |  |  |
| equity(consolidated) |  |  |  |  |  |  |  |  |$|$

3. Consolidated Results Forecast for the Fiscal 2011(April 1, 2010 through March 31, 2011)

|  | Net sales |  | Operating income |  | Ordinary income(loss) |  | Net income(loss) |  | EPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Yen | \% | Millions of Yen | \% | Millions of Yen | \% | Millions of Yen | \% | Yen |
| 1HFY3/11 | 335,000 | (6.4) | $(4,000)$ | - | $(7,500)$ | - | $(11,500)$ | - | (12.30) |
| FY3/11 | 710,000 | (2.6) | 13,000 | 263.9 | 6,000 | 3,951.6 | 4,000 | - | 4.30 |

This forecast is based on the information available at the date of publication of this material and assumptions at the same date with respect to the various factors which might have impact on the future financial results. Actual results may differ materially from this forecast due to various factors.

## Consolidated Balance Sheets

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | FY3/09 (As of 3/31/09) | $\begin{gathered} \text { FY3/10 } \\ \text { (As of 3/31/10) } \end{gathered}$ |
| Assets |  |  |
| Current assets |  |  |
| Cash and time deposits | 61,052 | 119,437 |
| Notes and accounts receivable-trade, net | 172,621 | 153,699 |
| Merchandise and finished goods | 36,758 | 31,367 |
| Work in process | 12,361 | 8,084 |
| Raw materials and supplies | 46,538 | 36,806 |
| Deferred tax assets | 11,068 | 22,806 |
| Short-term loans receivable, net | 14,087 | 13,963 |
| Other | 13,131 | 16,057 |
| Allowance for doubtful accounts | $(1,961)$ | $(1,868)$ |
| Total current assets | 365,659 | 400,353 |
| Noncurrent assets |  |  |
| A. Property, plant and equipment |  |  |
| Buildings and structures, net | 173,584 | 160,864 |
| Machinery, equipment, and vehicles, net | 151,198 | 128,958 |
| Land | 173,566 | 169,027 |
| Construction in progress | 26,473 | 37,777 |
| Other, net | 31,516 | 33,634 |
| Total property, plant and equipment | 556,339 | 530,261 |
| B. Intangible assets |  |  |
| Goodwill | 21,343 | 17,998 |
| Other | 37,049 | 35,993 |
| Total intangible assets | 58,392 | 53,991 |
| C. Investments and other assets |  |  |
| Investment securities | 103,153 | 102,955 |
| Other | 84,072 | 76,641 |
| Allowance for doubtful accounts | $(9,530)$ | $(8,947)$ |
| Total investments and other assets | 177,695 | 170,650 |
| Total noncurrent assets | 792,426 | 754,903 |
| Total assets | 1,158,086 | 1,155,256 |

All yen figures are rounded down to the nearest one million yen.

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | $\begin{gathered} \text { FY3/09 } \\ \text { (As of 3/31/09) } \end{gathered}$ | $\begin{gathered} \text { FY3/10 } \\ (\text { As of } 3 / 31 / 10) \end{gathered}$ |
| Liabilities Current liabilities |  |  |
|  |  |  |
| Notes and accounts payable-trade | 100,877 | 82,958 |
| Short-term loans payable | 280,702 | 291,523 |
| Commercial papers | 22,000 | 46,000 |
| Current portion of bonds | 785 | 20,610 |
| Current portion of bonds with subscription rights to shares | - | 21,982 |
| Income taxes payable | 2,292 | 2,848 |
| Provision for bonuses | 5,740 | 5,242 |
| Provision for directors' bonuses | 26 | 7 |
| Provision for loss on movement of head office | 428 | - |
| Provision for loss on assignment of business | 5,438 | 5,588 |
| Provision for business structure reform costs | - | 17,262 |
| Other provisions | 818 | 886 |
| Other | 65,156 | 58,556 |
| Total current liabilities | 484,266 | 553,466 |
| Noncurrent liabilities |  |  |
| Bonds payable | 73,181 | 63,050 |
| Bonds with subscription rights to shares | 34,137 | 40 |
| Long-term loans payable | 232,559 | 235,870 |
| Provision for retirement benefits | 34,215 | 35,412 |
| Provision for directors' retirement benefits | 1,083 | 792 |
| Provision for loss on business of subsidiaries and affiliates | 138 | 138 |
| Provision for special repairs | 361 | 400 |
| Other | 78,102 | 77,895 |
| Total noncurrent liabilities | 453,780 | 413.602 |
| Total liabilities | 938,047 | 967,069 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 69,499 | 69,499 |
| Capital surplus | 60,745 | 60,384 |
| Retained earnings | 89,743 | 52,753 |
| Treasury stock | $(1,702)$ | (960) |
| Total shareholders' equity | 218,286 | 181,676 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 4,952 | 6,586 |
| Deferred gains or losses on hedges | (97) | 6 |
| Revaluation reserve for land | 4,559 | 4,503 |
| Foreign currency translation adjustment | $(41,379)$ | $(37,115)$ |
| Accumulated other comprehensive losses | $(2,567)$ | $(2,468)$ |
| Total valuation and translation adjustments | $(34,531)$ | $(28,488)$ |
| Minority interests in consolidated subsidiaries | 36,284 | 34,999 |
| Total net assets | 220,038 | 188,187 |
| Total liabilities and net assets | 1,158,086 | 1,155,256 |

## Consolidated Statements of Income

All yen figures are rounded down to the nearest one million yen.
(Millions of Yen)

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
| Item | $\begin{aligned} & \hline \text { FY3/09 } \\ & (4 / 1 / 08- \\ & 3 / 31 / 09) \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { FY3/10 } \\ & (4 / 1 / 09- \\ & 3 / 31 / 10) \end{aligned}$ |
| Net sales | 871,833 | 728,581 |
| Cost of sales | 717,724 | 599,518 |
| Gross profit | 154,109 | 129,062 |
| Selling, general and administrative expenses | 142,933 | 125,489 |
| Operating income | 11,176 | 3,572 |
| Non-operating income |  |  |
| Interest income | 1,046 | 555 |
| Dividends income | 1,671 | 1,367 |
| Equity in earnings of unconsolidated subsidiaries and affiliates | - | 4,068 |
| Other | 4,238 | 4,251 |
| Total non-operating income | 6,956 | 10,243 |
| Non-operating expenses |  |  |
| Interest expenses | 10,713 | 9,786 |
| Equity in losses of unconsolidated subsidiaries and affiliates | 7,536 | - |
| Other | 4,764 | 3,881 |
| Total non-operating expenses | 23,014 | 13,668 |
| Ordinary income(loss) | $(4,880)$ | 148 |
| Extraordinary income |  |  |
| Gain on disposal of property, plant, and equipment | 1,911 | 2,579 |
| Gain on sales of investment securities | 937 | 427 |
| Other | 1,316 | 1,066 |
| Total extraordinary income | 4,165 | 4,073 |
| Extraordinary loss |  |  |
| Loss on disposal of property, plant, and equipment | 5,376 | 3,625 |
| Provision of allowance for doubtful accounts | 1,100 | 829 |
| Loss on liquidation of subsidiaries and affiliates | 250 | 26 |
| Loss on sale of investment securities | 2,202 | 166 |
| Loss on valuation of investment securities | 7,090 | 837 |
| Impairment loss | 3,161 | 4,782 |
| Loss on changes of ownership interests in affiliates | 53 | 157 |
| Loss on business withdrawal | 377 | 906 |
| Amortization of goodwill in equity | 4,491 | - |
| Loss on movement of head office | 428 | - |
| Loss on assignment of business | 5,438 | 150 |
| Business structure reform costs |  | 32,226 |
| Other | 2,220 | 2,668 |
| Total extraordinary losses (-) | 32,194 | 46,376 |
| Loss before income taxes and minority interests (-) | $(32,909)$ | $(42,155)$ |
| Income taxes-current | 7,164 | 422 |
| Income taxes for prior periods | 1,816 | - |
| Income taxes-deferred | $(7,673)$ | $(6,187)$ |
| Minority interests in income | 1,154 | 651 |
| Net loss (-) | $(35,371)$ | $(37,041)$ |

(Millions of Yen)

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
| Item | $\begin{gathered} \text { FY3/09 } \\ \binom{4 / 1 / 09-}{3 / 31 / 10} \end{gathered}$ | $\begin{gathered} \text { FY3/10 } \\ \binom{4 / 1 / 10-}{3 / 31 / 11} \end{gathered}$ |
| Net cash provided by(used in) operating activities |  |  |
| Loss before income taxes and minority interests(-) | $(32,909)$ | $(42,155)$ |
| Depreciation and amortization | 51,730 | 48,717 |
| Amortization of goodwill | 3,059 | 3,233 |
| Equity in(losses) earnings of unconsolidated subsidiaries and affiliates | 7,536 | $(4,068)$ |
| Loss on valuation of investment securities | 7,090 | 837 |
| Decrease in provision for retirement benefits | (908) | (189) |
| Decrease in provision for directors' retirement benefits | (370) | (290) |
| Decrease in provision for bonuses | $(1,187)$ | (501) |
| Decrease in provision for directors' bonuses | (27) | (19) |
| Decrease in allowance for doubtful accounts | (723) | (688) |
| Increase(decrease) in other provision | 76 | (990) |
| Interest and dividends income | $(2,717)$ | $(1,922)$ |
| Interest expenses | 10,713 | 9,786 |
| Loss(Gain) on sales of investment securities | 1,265 | (260) |
| Loss on change in equity | 53 | 157 |
| Loss on liquidation of subsidiaries and affiliates | 250 | 26 |
| Loss on sales of property, plant, and equipment | 3,465 | 1,046 |
| Impairment loss | 3,161 | 4,782 |
| Decrease in notes and accounts receivable-trade | 13,912 | 19,165 |
| Decrease(Increase) in inventories | $(14,446)$ | 17,329 |
| Decrease in notes and accounts payable-trade | $(7,586)$ | $(17,726)$ |
| Loss on movement of head office | 428 | - |
| Loss on assignment of business | 5,438 | 150 |
| Amortization of goodwill in equity | 4,491 | - |
| Business structure reform costs |  | 32,226 |
| Other, net | $(4,630)$ | $(9,114)$ |
| Subtotal | 47,166 | 59,530 |
| Interest and dividends income received | 3,187 | 2,916 |
| Interest expenses paid | $(11,455)$ | $(10,026)$ |
| Income taxes paid | $(11,451)$ | $(3,598)$ |
| Income taxes refund | 775 | - |
| Net cash provided by(used in) operating activities | 28,223 | 48,822 |
| II Net cash provided by(used in) |  |  |
| Increase in time deposits | (60) | $(1,194)$ |
| Purchase of property, plant, and equipment | $(50,598)$ | $(38,703)$ |
| Proceeds from sales of property, plant, and equipment | 5,793 | 6,264 |
| Purchase of other depreciated assets | $(1,678)$ | (131) |
| Proceeds from sales of other depreciated assets | 2,335 | 192 |
| Purchase of investment securities | $(6,202)$ | (517) |
| Proceeds from sales of investment securities | 6,554 | 7,815 |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | $(47,408)$ | - |
| Proceeds of investments in subsidiaries resulting in change in scope of consolidation | - | 50 |
| Payments of loans receivable | $(4,574)$ | $(2,700)$ |
| Collection of loans receivable | 3,890 | 2,703 |
| Other, net | (627) | 2,208 |
| Net cash provided by(used in) investing activities | $(92,576)$ | $(24,011)$ |
| III Net cash provided by(used in) financing activities |  |  |
| Net increase(decrease) in short-term loans payable | 641 | $(8,794)$ |
| Net increase in commercial papers | 3,000 | 24,000 |
| Proceeds from long-term loans payable | 121,378 | 74,456 |
| Repayment of long-term loans payable | $(54,270)$ | $(52,063)$ |
| Proceeds from issuance of bonds | 950 | 10,490 |
| Redemption of bonds | $(1,247)$ | (795) |
| Payments for redemption of bonds with subscription rights to shares | - | $(12,000)$ |
| Payments for issuance of common stock | 2,138 | - |
| Proceeds from sales of treasury stock | 51 | 6 |
| Purchase of treasury stock | (74) | (787) |
| Cash dividends paid | $(4,668)$ | - |
| Cash dividends paid to minority shareholders | (833) | (804) |
| Other, net | $(1,527)$ | $(1,373)$ |


|  | Net cash provided by(used in) financing activities | 65,538 | 32,334 |
| :--- | :--- | ---: | ---: |
| IV | Effect of exchange rate changes on cash and cash equivalents | $(4,099)$ | 236 |
| V | Net increase(decrease) in cash and cash equivalents | $(2,914)$ | 57,382 |
| VI | Cash and cash equivalents at beginning of period | 60,051 | 56,299 |
| VII | Decrease in cash and cash equivalents resulting from change <br> of scope of consolidation | $(838)$ | $(235)$ |
| VIII Increase in cash and cash equivalents resulting from merger <br> with unconsolidated subsidiaries | - | 161 |  |
| IX | Decrease in cash and cash equivalents resulting from corporate <br> division | - | $(126)$ |
| X | Cash and cash equivalents at end the period | 56,299 | 113,480 |

## Segment Information

All yen figures are rounded down to the nearest one million yen.
[Industry Segments]
(Millions of Yen)

|  | FY3/10 (4/1/09-3/31/10) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cement Business | Mineral Resources Business | Environmenta l Business | Construction <br> Materials <br> Business |  <br> Electronics <br> Business | Other | Total | Eliminations or corporate assets | Consolidated total |
| Net sales <br> (1) Net sales to outside customers <br> (2) Intersegment net sales | $\begin{array}{r} 439,833 \\ 11,663 \end{array}$ | $\begin{aligned} & 69,803 \\ & 16,675 \end{aligned}$ | $\begin{array}{r} 54,566 \\ 6,350 \end{array}$ | $\begin{array}{r} 82,887 \\ 5,857 \end{array}$ | $\begin{array}{r} 20,391 \\ 38 \end{array}$ | $\begin{aligned} & 61,098 \\ & 40,023 \end{aligned}$ | $\begin{gathered} 728,581 \\ 80,608 \end{gathered}$ | $(80,608)$ | 728,581 |
| Total | 451,497 | 86,478 | 60,916 | 88,744 | 20,430 | 101,121 | 809,189 | $(80,608)$ | 728,581 |
| Operating income(loss) (-) | (843) | 826 | 4,157 | 1,065 | $(3,627)$ | 3,098 | 4,676 | $(1,104)$ | 3,572 |

All yen figures are rounded down to the nearest one million yen.
[Geographic segments]
(Millions of Yen)


Overseas sales
All yen figures are rounded down to the nearest one million yen.

|  | FY3/10 (4/1/09-3/31/10) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | North America | Asia | Other | Total |
| I Overseas sales | 54,486 | 63,091 | 16,584 | 134,161 |
| II Consolidated sales | - | - | - | 728,581 |
| III Ratio of overseas sales to consolidated sales | 7.4\% | 8.6\% | 2.2\% | 18.4\% |

