

Taiheiyo Cement Corporation

Reference Materials of Financial Results for Fiscal 2010 (the Year Ended March 31, 2010)

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1. Trend in Construction Investments and Domestic Demand of Cement

	Estimate of construction investments (in nominal terms) (100 million yen)	Year-on year change (%)	Domestic Demand (including imports) (Thousand tons)	Year-on year change (%)	Exports (Thousand tons)	Year-on year change (%)
Fiscal 1995	787,523	-3.6	79,743	1.4	14,995	1.4
Fiscal 1996	790,169	0.3	80,377	0.8	13,389	-10.7
Fiscal 1997	828,077	4.8	82,417	2.5	12,427	-7.2
Fiscal 1998	751,906	-9.2	76,573	-7.1	11,219	-9.7
Fiscal 1999	714,269	-5.0	70,719	-7.6	7,558	-32.6
Fiscal 2000	685,039	-4.1	71,515	1.1	7,564	0.1
Fiscal 2001	661,948	-3.4	71,435	-0.1	7,477	-1.2
Fiscal 2002	612,875	-7.4	67,811	-5.1	7,863	5.2
Fiscal 2003	568,401	-7.3	63,514	-6.3	8,554	8.8
Fiscal 2004	536,880	-5.5	59,687	-6.0	9,879	15.5
Fiscal 2005	528,246	-1.6	57,569	-3.5	10,373	5.0
Fiscal 2006	515,676	-2.4	59,089	2.6	10,273	-1.0
Fiscal 2007	513,281	-0.5	58,985	-0.2	9,592	-6.6
Fiscal 2008	(estimated value) 479,000	-6.7	55,506	-5.9	10,017	4.4
Fiscal 2009	(estimated value) 472,300	-1.4	50,087	-9.8	10,672	6.5
Fiscal 2010	(forecasted value) 423,000	-10.4	42,732	-14.7	11,054	3.6
Fiscal 2011	(forecasted value) 385,100	-9.0	40,000	-6.4	9,700	-12.2

[Sources]

Estimate of construction investments:

for Fiscal 1995 to Fiscal 2007, Ministry of Land, Infrastructure, Transport and Tourism

for Fiscal 2008 and Fiscal 2010, Research Institute of Construction and Economy (RICE)

Domestic demand of cement: Japan Cement Association

2. Volume of Sales and Shipment Results by Region

Volume of sales of cement by region (excluding imports)

	Fiscal 2008		Fiscal 2009		Fiscal 2010	
	Volume of sales (Thousand tons)	Year-on-year change (%)	Volume of sales (Thousand tons)	Year-on-year change (%)	Volume of sales (Thousand tons)	Year-on-year change (%)
Hokkaido	2,573	-5.4	2,299	-10.6	2,240	-2.6
Tohoku	3,848	-9.6	3,354	-12.9	3,011	-10.2
Kanto 1	12,005	-6.2	11,241	-6.4	9,508	-15.4
Kanto 2	4,923	-4.1	4,403	-10.6	3,812	-13.4
Hokuriku	2,757	-7.3	2,578	-6.5	2,331	-9.6
Tokai	6,827	-9.2	6,379	-6.6	5,064	-20.6
Kinki	8,142	0.6	7,026	-13.7	5,505	-21.6
Shikoku	2,091	-13.9	1,824	-12.8	1,661	-8.9
Chugoku	3,791	-3.8	3,343	-11.8	2,924	-12.5
Kyushu	6,801	-5.4	5,892	-13.4	5,137	-12.8
Okinawa	816	-9.3	825	1.1	783	-5.1
Domestic Total	54,575	-5.9	49,164	-9.9	41,976	-14.6
Exports	10,017	4.4	10,672	6.5	11,054	3.6
Total	64,592	-4.4	59,835	-7.4	53,030	-11.4

Source: Japan Cement Association

Shipment of ready-mixed concrete by region

	Fiscal 2008		Fiscal 2009		Fiscal 2010	
	Shipment (Thousand cubic meters)	Year-on-year change (%)	Shipment (Thousand cubic meters)	Year-on-year change (%)	Shipment (Thousand cubic meters)	Year-on-year change (%)
Hokkaido	4,517	-5.2	3,874	-14.2	3,475	-10.3
Tohoku	7,827	-9.4	6,835	-12.7	6,030	-11.8
Kanto 1	27,409	-9.6	24,155	-11.9	20,024	-17.1
Kanto 2	8,762	-6.2	7,579	-13.5	6,442	-15.0
Hokuriku	5,922	-7.0	5,602	-5.4	5,225	-6.7
Tokai	14,043	-10.4	13,865	-1.3	10,995	-20.7
Kinki	14,321	-5.8	13,610	-5.0	11,466	-15.8
Chugoku	7,604	-5.6	6,536	-14.0	5,823	-10.9
Shikoku	4,740	-14.1	4,199	-11.4	3,938	-6.2
Kyushu	16,736	-7.1	14,753	-11.8	12,612	-14.5
Total	111,881	-8.2	101,009	-9.7	86,030	-14.8

Source: National Federation of Ready-Mixed Concrete Industrial Associations

Financial Results for Fiscal 2010

Consolidated Statements of Income

(Millions of yen)

Item		Fiscal 2009	Fiscal 2010	Change		
Ordinary income(loss)	Operating income(loss)	Net sales	871,833	728,581	-143,252	
		Cost of sales	717,724	599,518	-118,205	
		Gross profit	154,109	129,062	-25,047	
		Selling, general and administrative expenses	142,933	125,489	-17,443	
		Operating income	11,176	3,572	-7,603	
	Non-operating income and expenses	Income	Interest income	1,046	555	-490
			Dividends income	1,671	1,367	-304
			Equity in earnings of unconsolidated subsidiaries and affiliates	-	4,068	4,068
			Other	4,238	4,251	12
		Total	6,956	10,243	3,286	
		Expenses	Interest expenses	10,713	9,786	-926
			Equity in losses of unconsolidated subsidiaries and affiliates	7,536	-	-7,536
			Other	4,764	3,881	-882
			Total	23,014	13,668	-9,345
Ordinary income(loss)	-4,880		148	5,028		
Extraordinary income and losses	Income	Gain on disposal of property, plant, and equipment	1,911	2,579	668	
		Gain on sales of investment securities	937	427	-510	
		Other	1,316	1,066	-250	
		Total	4,165	4,073	-92	
	Losses	Loss on disposal of property, plant, and equipment	5,376	3,625	-1,751	
		Provision of allowance for doubtful accounts	1,100	829	-271	
		Loss on liquidation of subsidiaries and affiliates	250	26	-223	
		Loss on sale of investment securities	2,202	166	-2,036	
		Loss on valuation of investment securities	7,090	837	-6,253	
		Impairment loss	3,161	4,782	1,621	
		Loss on changes of ownership interests in affiliates	53	157	103	
		Loss on business withdrawal	377	906	528	
		Amortization of goodwill in equity	4,491	-	-4,491	
		Loss on movement of head office	428	-	-428	
		Loss on assignment of business	5,438	150	-5,288	
		Business structure reform costs	-	32,226	32,226	
		Other	2,220	2,668	447	
		Total	32,194	46,376	14,182	
		Loss before income tax and minority interests	-32,909	-42,155	-9,245	
		Income taxes-current	7,164	422	-6,741	
Income taxes for prior periods	1,816	-	-1,816			
Income taxes-deferred	-7,673	-6,187	1,485			
Minority interests in income	1,154	651	-503			
Net loss	-35,371	-37,041	-1,670			

Sales volume of cement		(Thousand tons)	
	Fiscal 2009	Fiscal 2010	Change
Domestic	17,259	14,829	-2,431
Export	4,259	5,009	750

Please refer to Segment Information on the following

Please refer to Segment Information on the following

Ssangyong Cement (equity method affiliate)
+10.7 bil. Yen
Fiscal 2009 -6.9 bil. Yen
Fiscal 2010 +3.7 bil. Yen

Segment Information

(1) Net sales

(Millions of yen)

		Fiscal 2009	Fiscal 2010	Change	Main factors of change	
Cement business	Domestic	396,414	351,076	-45,337	Domestic	Domestic cement sales decreased -19.8 bil. yen Unit price for sales of cement in Japan increased +6.1 bil. yen Increase in cement export volume +3.8 bil. yen Decreased sales from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. -30.4 bil. yen
	Overseas subsidiaries	145,277	100,420	-44,856	Overseas subsidiaries	U. S. -\$335 million Cement -\$142 million (sales volume: -\$129 million; selling price: -\$13 million) Ready-mixed concrete etc. -\$193 million China -\$24 million; Asia +\$19 million Effect of foreign exchange -11.3 bil. yen
Total		541,691	451,497	-90,194		
Mineral Resources business		104,027	86,478	-17,549	Decreased sales of limestone, surplus construction soil, landfill materials, etc.	
Environmental business		67,511	60,916	-6,594	Decreased income due to reduced volume of inorganic materials, etc.	
Construction Materials business		110,359	88,744	-21,614	Decreased sales due to reduced volume of construction materials.	
Ceramics & Electronics business		27,297	20,430	-6,866	Decreased sales in Ceramics & Electronics business as a result of the market contraction due to economic downturn.	
Other		114,123	101,121	-13,001	Decreased sales in transport and warehouse business due to drop in handling volumes.	
Total		965,011	809,189	-155,821		
Eliminations or corporate assets		-93,177	-80,608	12,568		
Consolidated total		871,833	728,581	-143,252		

(2) Operating income

		Fiscal 2009	Fiscal 2010	Change	Main factors of change	
Cement business	Domestic	-7,399	2,634	10,033	Domestic	Unit price for sales of cement in Japan increased +4.7 bil.yen Domestic cement sales decreased -10.3 bil. yen Manufacturing cost reduction +8.5 bil. yen Decreased fixed cost +7.5 bil. yen Decreased income from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. -1.0 bil. yen
	Overseas subsidiaries	10,154	-3,477	-13,632	Overseas subsidiaries	U. S. -\$137 million China +\$11 million Effect of foreign exchange -0.1 bil. yen
Total		2,755	-843	-3,598		
Mineral Resources business		1,696	826	-869	Decreased profit due to reduced volume of limestone, surplus construction soil, landfill materials, etc.	
Environmental business		3,840	4,157	316	Increased profit due to improved profitability of consolidated subsidiaries.	
Construction Materials business		2,423	1,065	-1,357	Decreased profit due to reduced volume of construction materials.	
Ceramics & Electronics business		-2,320	-3,627	-1,307	Deteriorated profitability in Ceramics & Electronics business as a result of the market contraction due to economic downturn.	
Other		3,826	3,098	-728	Decreased profit in transport and warehouse business due to drop in handling volumes.	
Total		12,222	4,676	-7,545		
Eliminations or corporate assets		-1,045	-1,104	-58		
Consolidated total		11,176	3,572	-7,603		

[Reference information]

Foreign exchange rate Fiscal 2009 average: ¥103.48 per dollar; Fiscal 2010 average: ¥93.65 per dollar; difference: ¥9.84
Exchange rate at end of Dec. 2008: ¥91.03 per dollar; at end of Dec. 2009: ¥92.10 per dollar; difference: ¥1.07

Consolidated Balance Sheets

(Unit: Millions of yen)

	As of 3/31/09	As of 3/31/10	Change	Main factors of change
Cash and time deposits	61,052	119,437	58,384	
Notes and accounts receivable-trade, net	172,621	153,699	-18,922	
Merchandise and finished goods	36,758	31,367	-5,390	
Work in process	12,361	8,084	-4,277	
Raw materials and supplies	46,538	36,806	-9,732	
Short-term loans receivable, net	14,087	13,963	-124	
Other	24,200	38,863	14,663	
Allowance for doubtful accounts	-1,961	-1,868	92	
Total current assets	365,659	400,353	34,694	
Property, plant and equipment	556,339	530,261	-26,078	Property, plant and equipment and intangible assets
Intangible assets	58,392	53,991	-4,400	Capital investment +39.0 bil. yen*
Other	187,226	179,598	-7,627	Depreciation expenses -48.7 bil. yen
Allowance for doubtful accounts	-9,530	-8,947	583	Loss on retirement and sales -7.0 bil. yen
Total noncurrent assets	792,426	754,903	-37,523	Impairment loss -16.0 bil. yen
Total assets	1,158,086	1,155,256	-2,829	Foreign exchange effects 2.2 bil. yen
				*Assets of companies newly included in the scope of consolidation are excluded.
Notes and accounts payable-trade	100,877	82,958	-17,919	
Short-term loans payable	280,702	291,523	10,821	
Commercial papers	22,000	46,000	24,000	
Current portion of bonds	785	20,610	19,825	
Current portion of bonds with subscription rights to shares	-	21,982	21,982	
Provision for bonuses	5,740	5,242	-497	
Provision for business structure reform costs	-	17,262	17,262	
Other	74,161	67,887	-6,274	
Total current liabilities	484,266	553,466	69,199	
Bonds payable	73,181	63,050	-10,130	
Bonds with subscription rights to shares	34,137	40	-34,097	
Long-term loans payable	232,559	235,870	3,310	
Provision for retirement benefits	34,215	35,412	1,197	
Other	79,687	79,229	-457	
Total noncurrent liabilities	453,780	413,602	-40,177	
Total liabilities	938,047	967,069	29,022	
Capital stock	69,499	69,499	-	
Capital surplus	60,745	60,384	-360	
Retained earnings	89,743	52,753	-36,990	
Treasury stock	-1,702	-960	741	
Total shareholders' equity	218,286	181,676	-36,609	
Valuation difference on available-for-sale securities	4,952	6,586	1,633	
Deferred gains or losses on hedges	-97	6	103	
Revaluation reserve for land	4,559	4,503	-56	
Foreign currency translation adjustments	-41,379	-37,115	4,263	
Accumulated other comprehensive losses	-2,567	-2,468	99	
Total valuation and translation adjustments	-34,531	-28,488	6,043	
Minority interests in consolidated subsidiaries	36,284	34,999	-1,285	
Total net assets	220,038	188,187	-31,851	
Total liabilities and total net assets	1,158,086	1,155,256	-2,829	

Consolidated Statements of Cash Flows

(Unit: Millions of yen)

	Fiscal 2009	Fiscal 2010	Change	Main factors of change
Net cash provided by (used in) operating activities	28,223	48,822	20,599	
Loss before income taxes and minority interests	-32,909	-42,155	-9,246	
Depreciation and amortization	51,730	48,717	-3,013	
Decrease in notes and accounts receivable-trade	13,912	19,165	5,253	
Decrease in notes and accounts payable-trade	-7,586	-17,726	-10,140	
Other	3,076	40,821	37,745	
Net cash provided by (used in) investing activities	-92,576	-24,011	68,565	
Purchase of property, plant, and equipment	-50,598	-38,703	11,895	
Proceeds from sales of property, plant, and equipment	5,793	6,264	471	
Purchase of investment securities	-53,611	-517	53,094	
Proceeds from sales of investment securities	6,554	7,815	1,261	
Other	-714	1,130	1,844	
Net cash provided by (used in) in financing activities	65,538	32,334	-33,204	
Increase in interest-bearing liabilities	70,451	35,292	-35,159	
Cash dividend paid	-4,668	-	4,668	
Other	-245	-2,958	-2,713	
Effect of exchange rate changes on cash and cash equivalents	4,099	236	-3,863	
Net increase (decrease) in cash and cash equivalents	-2,914	57,382	60,296	
Other	-838	-201	637	
Cash and cash equivalents at beginning of period	60,051	56,299	-3,752	
Cash and cash equivalents at end of period	56,299	113,480	57,181	

Increase (decrease) in interest-bearing liabilities	As of 3/31/09	As of 3/31/10	Difference
Bonds payable	73,181	63,050	-10,131
Current portion of bonds	785	20,610	19,825
Bonds with subscription rights to shares	34,137	40	-34,097
Current portion of bonds with subscription rights to shares	-	21,982	21,982
Long-term loans payable	232,559	235,870	3,311
Short-term loans payable	280,702	291,523	10,821
Commercial papers	22,000	46,000	24,000
Total interest-bearing liabilities	643,367	679,077	35,710

Non-consolidated results as of 3/31/10: 406.4 billion yen

Year-on-year change	As of 3/31/09	As of 3/31/10	Difference
Equity ratio (%)	15.9	13.3	-2.6
Equity ratio based on market value (%)	11.7	10.9	-0.7
Equity per share (yen)	195.80	162.86	-32.94
Current ratio (%)	75.5	72.3	-3.2
Earnings per share (yen)	-37.69	-39.50	-1.81
ROA (%)	-0.4	0.0	0.40
Cash flows / interest-bearing liabilities ratio (years) *	22.8	13.9	-8.90
Interest coverage ratio (times)	2.5	4.9	2.40

*Formerly called Debt redemption years

Forecast of Fiscal 2011

[Preconditions]

- Domestic production: 40 million tons (down 6.4% year-on-year)
- Predicted foreign exchange rate for Fiscal 2011: 96.0 yen/ US dollar (2.35 yen weaker than previous fiscal year)

(Unit: Millions of yen)

	Fiscal 2010 actual	Fiscal 2011 forecast	Differences	
Net sales	Cement business (domestic)	351,076	329,950	-21,126
	Overseas subsidiaries	100,420	112,311	11,891
	Cement business (total)	451,497	442,261	-9,236
	Mineral Resources business	86,478	79,764	-6,714
	Environmental business	60,916	55,050	-5,866
	Construction Materials business	88,744	89,139	395
	Ceramics & Electronics business	20,430	24,129	3,699
	Other	101,121	101,520	399
	Total	809,189	791,863	-17,326
	Eliminations or corporate assets	-80,608	-81,863	-1,255
	728,581	710,000	-18,581	
Operating income	Cement business (domestic)	2,634	6,488	3,854
	Overseas subsidiaries	-3,477	-1,314	2,163
	Cement business (total)	-843	5,174	6,017
	Mineral Resources business	826	-402	-1,228
	Environmental business	4,157	4,583	426
	Construction Materials business	1,065	1,301	236
	Ceramics & Electronics business	-3,627	-196	3,431
	Other	3,098	2,939	-159
	Total	4,676	13,399	8,723
	Eliminations or corporate assets	-1,104	-399	705
	3,572	13,000	9,428	
Ordinary income	148	6,000	5,852	
Extraordinary income (losses)	-42,303	14,000	56,303	
Income(loss) before income tax and minority interests	-42,155	20,000	62,155	
Net income (loss)	-37,041	4,000	41,041	

Sales volume of cement (Thousand tons)

	Fiscal 2010 actual	Fiscal 2011 forecast	Change
Domestic	14,829	13,810	-1,019
Export	5,009	4,900	-109

Breakdown of increase/decrease in net sales of Cement business

Domestic

Domestic cement sales expected to decrease -8.7 bil. yen

Decreased sales from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. -15.4 bil.yen

Overseas subsidiaries

U. S. +\$20 million

breakdown: cement -\$16 million (sales volume: +\$1 million; selling price: -\$17 million), ready-mixed concrete etc. +\$36 million

China +\$18 million

Asia +\$57 million

Other +\$1 million

Effect of foreign exchange +2.8 bil. yen

Breakdown of increase/decrease in operating income of Cement business

Domestic

Domestic cement sales expected to decrease -4.8 bil. yen

Raise the operating rate at plants +3.0 bil. yen

Decreased fixed cost +5.0 bil. yen

Overseas subsidiaries

U. S. +\$23 million

China -\$5 million

Asia +\$6 million

Other -\$1 million

Forecast of Fiscal 2011 Comparison between 1st and 2nd half period

[Preconditions]

- Domestic production: 40 million tons
- Predicted foreign exchange rate for Fiscal 2011: 96.0 yen/ US dollar

(Unit: Millions of yen)

		1H Fiscal 2011 (A)	2H Fiscal 2011 (B)	(B) – (A)
Net sales	Cement business (domestic)	160,480	169,470	8,989
	Overseas subsidiaries	51,323	60,988	9,666
	Cement business (total)	211,803	230,458	18,655
	Mineral Resources business	38,965	40,799	1,834
	Environmental business	27,360	27,690	330
	Construction Materials business	40,008	49,131	9,123
	Ceramics & Electronics business	10,958	13,171	2,213
	Other	46,731	54,789	8,058
	Total	375,825	416,038	40,213
	Eliminations or corporate assets	-40,825	-41,038	-213
	335,000	375,000	40,000	
Operating income	Cement business (domestic)	-1,976	8,464	10,440
	Overseas subsidiaries	-2,706	1,392	4,098
	Cement business (total)	-4,682	9,856	14,538
	Mineral Resources business	-511	109	620
	Environmental business	2,169	2,414	245
	Construction Materials business	-614	1,915	2,529
	Ceramics & Electronics business	-756	560	1,316
	Other	915	2,024	1,109
	Total	-3,479	16,878	20,357
	Eliminations or corporate assets	-521	122	643
	-4,000	17,000	21,000	
Ordinary income (loss)	-7,500	13,500	21,000	
Extraordinary income (loss)	-2,500	16,500	19,000	
Income before income tax and minority interests	-10,000	30,000	40,000	
Net income (loss)	-11,500	15,500	27,000	

Breakdown of increase/decrease in net sales of Cement business

Domestic

Domestic cement sales expected to increase +0.9 bil. yen

Increase sales from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. +8.0 bil.yen

Overseas subsidiaries

U. S. +\$53 million

breakdown: cement +\$13 million (sales volume: +\$8 million; selling price: +\$5 million), ready-mixed concrete etc. +\$40 million

China +\$26 million

Asia +\$23 million

Other -\$3 million

Breakdown of increase/decrease in operating income of Cement business

Domestic

Domestic cement sales expected to increase +0.5 bil. yen

Raise the operating rate at plants +0.7 bil. yen

Decreased fixed cost +7.5 bil. yen

Increased profit from companies producing ready-mixed concrete and merchandising firms of ready-mixed concrete etc. +2.3 bil. yen

Overseas subsidiaries

U. S. +\$19 million

China -\$17 million

Asia +\$6 million

Other -\$1 million

[Reference Information]

1. Status of the Consolidated Group

(No. of companies)

	As of 3/31/07	As of 3/31/08	As of 3/31/09	As of 3/31/10
Consolidated subsidiaries	174	174	172	167
Equity method subsidiaries	15	14	14	16
Equity method affiliates	55	54	51	48
Total of companies within the scope of consolidation	244	242	237	231
Subsidiaries outside the scope of consolidation	124	129	125	117
Affiliates outside the scope of consolidation	94	96	87	87
Total of companies outside the scope of consolidation	218	225	212	204
Total	462	467	449	435

2. Change in Interest-bearing Debt

(100 million yen)

	As of 3/31/07	As of 3/31/08	As of 3/31/09	As of 3/31/10	As of 3/31/11 (forecast)
The Company	3,399	3,420	3,650	4,064	3,231
Consolidated subsidiaries	2,702	2,482	2,783	2,726	2,568
Whole group	6,101	5,902	6,433	6,790	5,799

3. Change in Number of Personnel

(No. of persons)

	As of 3/31/07	As of 3/31/08	As of 3/31/09	As of 3/31/10
The Company	3,317	3,312	3,306	3,238
Consolidated subsidiaries	13,988	14,579	15,228	13,671
Whole group	17,305	17,891	18,534	16,909

4. Change in Capital Investment

(100 million yen)

	Fiscal 2007	Fiscal 2008	Fiscal 2009	Fiscal 2010	Fiscal 2011 (forecast)
The Company	195	169	196	127	151
Consolidated subsidiaries	273	396	404	263	174
Whole group	468	565	600	390	325

5. Change in Depreciation Expenses

(100 million yen)

	Fiscal 2007	Fiscal 2008	Fiscal 2009	Fiscal 2010	Fiscal 2011 (forecast)
The Company	148	176	228	217	194
Consolidated subsidiaries	241	259	289	270	249
Whole group	389	435	517	487	443

6. Change in Experiment and Research Expenses

(100 million yen)

	Fiscal 2007	Fiscal 2008	Fiscal 2009	Fiscal 2010	Fiscal 2011 (forecast)
The Company	42	40	40	37	34
Consolidated subsidiaries	10	11	10	9	10
Whole group	52	51	50	46	44

7. Cement Sales in Overseas Subsidiaries (Sum of the sales of the consolidated subsidiaries)

(10 thousand tons)

	Fiscal 2008	Fiscal 2009	Fiscal 2010
U.S.A.	579	432	277
Asia	974	940	943
Other regions	13	16	13

8. Financial Results of Ssangyong Cement

	Fiscal 2007 actual	Fiscal 2008 actual	Fiscal 2009 actual	Fiscal 2010 actual
Sales of cement clinker	1,260	1,297	1,331	10 thousand tons 1,395
Net sales	10,383	10,155	11,723	100 million won 10,836
Operating income (loss)	-70	54	-156	707
Ordinary income (loss)	-514	39	-1,653	762
Net income (loss)	-541	44	-1,687	742
Outstanding balance of loans	As of 12/31/06 10,938	As of 12/31/07 9,868	As of 12/31/08 11,849	As of 12/31/09 7,580

9. Overview of Businesses in the U.S. (Taiheiyō Cement U.S.A., Inc., on a consolidated basis)

(\$ thousands)

	Fiscal 2008 actual	Fiscal 2009 actual	Fiscal 2010 actual	Fiscal 2011 forecast
Net sales	1,010,088	910,241	574,753	595,067
Operating income (loss)	176,011	54,013	-82,558	-59,984
Net income (loss)	139,170	27,019	-53,876	2,471