

# Outline of Consolidated Financial Results of Taiheiyo Cement Corporation for the Third Quarter of Fiscal 2013 ended March 31, 2013

February 8, 2013

Company: Taiheiyo Cement Corporation  
 Stock code: 5233  
 URL: <http://www.taiheiyo-cement.co.jp/>

Fiscal 2012 3Q: April 1, 2011- December 31, 2011  
 Fiscal 2012: April 1, 2011-March 31, 2012  
 Fiscal 2013 3Q: April 1, 2012- December 31, 2012  
 Fiscal 2013: April 1, 2012-March 31, 2013

The accompanying consolidated financial results are not intended to present the financial results in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

(All yen figures are rounded down to the nearest one million yen.)

## 1. Consolidated Financial Results for the Third Quarter of Fiscal 2013 (April 1, 2012 through December 31, 2012)

### (1) Operating Results

	Net Sales		Operating income		Ordinary income		Net income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
3Q FY3/13	551,499	2.2	24,080	28.4	17,809	71.6	7,123	549.6
3Q FY3/12	539,819	0.5	18,752	119.2	10,376	610.6	1,096	-

\*comprehensive income (loss) : Fiscal 2013 3Q 8,989 Fiscal 2012 3Q (5,403)

	EPS		Diluted EPS	
	Yen		Yen	
3Q FY3/13	5.80		-	
3Q FY3/12	1.04		-	

### (2) Financial Position

	Total assets		Total net assets		Equity ratio	
	Millions of Yen		Millions of Yen		%	
3Q FY3/13	976,377		199,635		17.7	
FY3/12	982,231		196,144		17.3	

\*Equity : Fiscal 2013 3Q 173,234 Fiscal 2012 169,614

### 2. Dividends

	Dividend per share				
	1Q	2Q	3Q	4Q	Total
	Yen	Yen	Yen	Yen	Yen
FY3/12	—	2.00	—	2.00	4.00
FY3/13	—	2.00	—		
FY3/13(forecast)				2.00	4.00

### 3. Consolidated Results Forecast for the Fiscal 2013(April 1, 2012 through March 31, 2013)

	Net sales		Operating income		Ordinary income		Net income		EPS
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
FY3/13	735,000	1.0	40,000	37.1	30,500	64.9	10,000	27.5	8.14

This forecast is based on the information available at the date of publication of this material and assumptions at the same date with respect to the various factors which might have impact on the future financial results. Actual results may differ materially from this forecast due to various factors.

## Consolidated Balance Sheets

All yen figures are rounded down to the nearest one million yen.  
(Millions of Yen)

	FY3/12 (As of 3/31/12)	3Q FY3/13 (As of 12/31/12)
Cash and deposits	64,505	63,610
Notes and accounts receivable-trade	167,638	170,677
Merchandise and finished goods	26,155	25,578
Work in process	4,773	6,581
Raw materials and supplies	37,145	36,626
Other	36,046	36,211
Allowance for doubtful accounts	(1,766)	(2,065)
<b>Total current assets</b>	<b>334,496</b>	<b>337,222</b>
Property, plant and equipment		
Buildings and structures	150,556	146,078
Machinery, equipment and vehicles	106,117	102,039
Land	151,935	150,273
Other	53,180	54,996
<b>Property, plant and equipment</b>	<b>461,789</b>	<b>453,387</b>
Intangible assets		
Goodwill	12,343	10,869
Other	29,617	29,012
<b>Intangible assets</b>	<b>41,960</b>	<b>39,882</b>
Investments and other assets		
Investment securities	78,574	77,762
Other	71,141	73,880
Allowance for doubtful accounts	(5,730)	(5,756)
<b>Investments and other assets</b>	<b>143,984</b>	<b>145,886</b>
<b>Total noncurrent assets</b>	<b>647,735</b>	<b>639,155</b>
<b>Total assets</b>	<b>982,231</b>	<b>976,377</b>

All yen figures are rounded down to the nearest one million yen.  
(Millions of Yen)

	FY3/12 (As of 3/31/12)	3Q FY3/13 (As of 12/31/12)
Notes and accounts payable-trade	84,300	83,283
Short-term loans payable	251,710	277,327
Current portion of bonds	30,366	21,378
Income taxes payable	3,251	10,126
Provision for bonuses	4,395	3,092
Provision for directors' bonuses	7	7
Provision for loss on assignment	4,191	4,191
Other provision	1,468	1,434
Other	68,488	69,133
<b>Total current liabilities</b>	<b>448,180</b>	<b>469,975</b>
Bonds payable	22,143	41,675
Long-term loans payable	205,965	155,393
Provision for retirement benefits	24,802	24,470
Provision for directors' retirement benefits	550	518
Provision for loss on business of subsidiaries and affiliates	138	138
Provision for special repairs	286	335
Provision for asset removal	2,002	1,898
Asset retirement obligations	7,103	7,910
Other	74,915	74,427
<b>Total non-current liabilities</b>	<b>337,907</b>	<b>306,766</b>
<b>Total liabilities</b>	<b>786,087</b>	<b>776,742</b>
Capital stock	86,174	86,174
Capital surplus	50,636	50,636
Retained earnings	85,041	87,250
Treasury stock	(916)	(927)
<b>Total shareholders' equity</b>	<b>220,935</b>	<b>223,132</b>
Valuation difference on available-for-sale securities	985	684
Deferred gains or losses on hedges	20	49
Revaluation reserve for land	4,710	4,587
Foreign currency translation adjustments	(53,678)	(52,106)
Adjustment for employee retirement benefit of overseas subsidiary	(3,358)	(3,113)
<b>Total accumulated other comprehensive income</b>	<b>(51,321)</b>	<b>(49,898)</b>
Minority interests	26,529	26,400
<b>Total net assets</b>	<b>196,144</b>	<b>199,635</b>
<b>Total liabilities and net assets</b>	<b>982,231</b>	<b>976,377</b>

## Consolidated Statements of Income

All yen figures are rounded down to the nearest one million yen.  
(Millions of Yen)

Item		3Q FY3/12 (As of 12/31/11)	3Q FY3/13 (As of 12/31/12)		
Ordinary income	Operating income	Net sales	539,819	551,499	
		Cost of sales	434,026	438,811	
		Gross profit	105,792	112,687	
		Selling, general and administrative expenses	87,040	88,607	
		Operating income	18,752	24,080	
	Non-operating income and expenses	Income	Interest income	378	304
			Dividends income	1,168	438
			Other	2,926	3,299
		Total		4,473	4,042
		Expenses	Interest expenses	7,237	6,929
			Equity in losses of unconsolidated subsidiaries and affiliates	2,157	894
			Other	3,453	2,489
	Total		12,849	10,313	
	Ordinary income		10,376	17,809	
Extraordinary income and losses	Income	Gain on disposal of non-current assets	1,141	3,202	
		Gain on sales of investment securities	38	53	
		Other	282	531	
		Total		1,463	3,787
	Losses	Loss on disposal of non-current assets	1,442	2,755	
		Loss on valuation of investment securities	637	676	
		Loss on disaster	2,118	-	
		Other	1,849	1,478	
	Total		6,048	4,910	
	Income before income tax and minority interests		5,791	16,686	
Income taxes total		3,965	9,456		
Net income before minority interests		1,826	7,229		
Minority interests		729	106		
Net income		1,096	7,123		

## Consolidated Statements of Comprehensive Income

All yen figures are rounded down to the nearest one million yen.

(Millions of Yen)

	3Q FY3/12 (As of 12/31/11)	3Q FY3/13 (As of 12/31/12)
Income before minority interests	1,826	7,229
Other comprehensive income		
Valuation difference on available-for-sale securities	(771)	(185)
Deferred gains or losses on hedges	(23)	11
Foreign currency translation adjustment	(4,821)	396
Revaluation reserve for land	756	-
Adjustments for employee retirement benefit of overseas subsidiary	346	245
Share of other comprehensive income of associates accounted for using equity method	(2,715)	1,291
Total other comprehensive income	(7,229)	1,759
Comprehensive income	(5,403)	8,989
Comprehensive income attributable to :		
Shareholders of Taiheiyo Cement Corporation	(5,652)	8,670
Minority interests	249	318

## Consolidated Segment Information

(Information regarding sales and income(loss) by reportable segments)

All yen figures are rounded down to the nearest one million yen.

(Millions of Yen)

	3Q FY3/12 (4/1/11 – 12/31/11)									
	Reportable Segments						Other	Total	Adjustment	Consolidated Total
	Cement Business	Mineral Resources Business	Environmental Business	Construction Materials Business	Ceramics & Electronics Business	Total				
Net sales										
Sales to outside customers	337,944	49,499	43,052	54,633	24,721	509,851	29,967	539,819	—	539,819
Inter-segment sales	8,670	12,931	4,190	2,780	7	28,581	15,572	44,154	(44,154)	—
Total	346,615	62,431	47,243	57,414	24,729	538,433	45,539	583,973	(44,154)	539,819
Segment income(loss)	10,564	2,131	4,734	(52)	(180)	17,198	1,906	19,104	(351)	18,752

	3Q FY3/13 (4/1/12 – 12/31/12)									
	Reportable Segments						Other	Total	Adjustment	Consolidated Total
	Cement Business	Mineral Resources Business	Environmental Business	Construction Materials Business	Ceramics & Electronics Business	Total				
Net sales										
Sales to outside customers	354,917	49,665	51,157	53,725	9,366	518,832	32,666	551,499	—	551,499
Inter-segment sales	8,897	13,476	4,252	3,082	18	29,727	17,184	46,911	(46,911)	—
Total	363,814	63,142	55,410	56,807	9,385	548,560	49,850	598,410	(46,911)	551,499
Segment income(loss)	15,529	3,107	5,120	(307)	(1,103)	22,346	2,082	24,429	(349)	24,080