

Reference Materials of Financial Results
for the Three Months Ended June 30, 2023

August 8, 2023

TAIHEIYO CEMENT CORPORATION

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1. Highlights of Consolidated Financial Results



(Million yen)

	1st Quarter of FY2023	1st Quarter of FY2024	Change
Net sales	176,516	193,534	17,018
Operating profit	1,208	1,862	653
Ordinary profit	2,185	2,976	790
Profit attributable to owners of parent	(220)	365	585

<Indexes>	As of Mar. 31, 2023	As of Jun. 30, 2023	Change
Capital adequacy ratio (%)	39.0	38.7	(0.3)
Capital adequacy ratio based on market value (%)	22.9	26.0	3.0
Net assets per share (Yen)	4,228.5	4,235.1	6.6

	1st Quarter of FY2023	1st Quarter of FY2024	Change
Basic earnings per share (Yen)	(1.9)	3.1	5.0

2. Financial Results for the Three Months Ended June 30, 2023

(1) Consolidated Segment Information

Net Sales and Operating Profit by Reportable Segments

(Million yen)

		Net sales			Operating profit		
		1st Quarter of FY2023	1st Quarter of FY2024	Change	1st Quarter of FY2023	1st Quarter of FY2024	Change
Cement Business	Domestic	60,607	69,343	8,736	(6,475)	(4,720)	1,755
	Overseas Subsidiaries, etc.	58,362	66,177	7,815	4,513	2,230	(2,282)
	Total	118,969	135,521	16,551	(1,961)	(2,489)	(527)
Mineral Resources Business		19,930	21,606	1,675	1,449	1,993	544
Environmental Business		17,618	15,225	(2,392)	1,352	1,206	(146)
Construction Materials Business		13,576	16,138	2,562	(412)	566	979
Other		20,256	20,144	(111)	558	735	177
Total		190,351	208,636	18,284	986	2,012	1,026
Elimination		(13,835)	(15,101)	(1,266)	222	(150)	(372)
Consolidated Total		176,516	193,534	17,018	1,208	1,862	653

2. Financial Results for the Three Months Ended June 30, 2023

(1) Consolidated Segment Information

	Sales Volume of Cement			Average Exchange Rate Applied by Overseas Subsidiaries		
	1st Quarter of FY 2023	1st Quarter of FY 2024	Change	1st Quarter of FY 2023	1st Quarter of FY 2024	Change
Domestic	3,227	3,198	(29)	116.34	132.42	16.08
Export	804	610	(194)			

Cement Business

(Million yen)

		1st Quarter of FY 2023	1st Quarter of FY 2024	Change	Main Factors of Changes in Net Sales and Operating Profit
Net Sales	Domestic	60,607	69,343	8,736	Increase in sales volume of domestic cement and soil stabilizers +0.3 billion yen Decrease in export cement volume -1.4 billion yen Price difference in domestic cement and soil stabilizers +10.8 billion yen Price difference in export cement -0.3 billion yen Decrease in sales from subsidiaries producing or selling cement or ready-mixed concrete, etc. -0.6 billion yen
	Overseas Subsidiaries, etc.	58,362	66,177	7,815	U.S.A. +US\$32 million China -US\$31 million, Asia and other +US\$3 million Effect of foreign exchange, etc. +7.3 billion yen
	Total	118,969	135,521	16,551	
Operating Profit	Domestic	(6,475)	(4,720)	1,755	Decrease in sales volume of domestic cement and soil stabilizers -0.8 billion yen Decrease in export cement volume -0.4 billion yen Price difference in domestic cement and soil stabilizers +9.8 billion yen Increase in net export cement revenue +0.4 billion yen Increase in variable cost -7.7 billion yen Decrease in fixed cost +0.9 billion yen Decrease in income from subsidiaries producing or selling cement or ready-mixed concrete, etc. -0.5 billion yen
	Overseas Subsidiaries, etc.	4,513	2,230	(2,282)	U.S.A. -US\$17 million China +US\$2 million, Asia and other -US\$7 million Effect of foreign exchange, etc. +0.4 billion yen
	Total	(1,961)	(2,489)	(527)	

2. Financial Results for the Three Months Ended June 30, 2023



(1) Consolidated Segment Information

Reportable Segments (Excluding Cement Business) and Other

(Million yen)

		1st Quarter of FY2023	1st Quarter of FY2024	Change	Main Factors of Changes in Net Sales and Operating Profit
Mineral Resources Business	Net Sales	19,930	21,606	1,675	Increase in aggregate sales volume in the Kansai and Hokkaido region Increase in various type of costs passed on to selling prices
	Operating Profit	1,449	1,993	544	
Environmental Business	Net Sales	17,618	15,225	(2,392)	Decrease in fuel sales and processing operations in coal ash
	Operating Profit	1,352	1,206	(146)	Foreign exchange impact deteriorated profitability in biomass fuel business
Construction Materials Business	Net Sales	13,576	16,138	2,562	Ground improvement projects remained strong Price optimization of ALC (Autoclaved Lightweight Concrete) and construction materials
	Operating Profit	(412)	566	979	
Other	Net Sales	20,256	20,144	(111)	
	Operating Profit	558	735	177	

2. Financial Results for the Three Months Ended June 30, 2023

(2) Consolidated Statements of Income (Items below Operating Profit)

(Million yen)

	1st Quarter of FY2023	1st Quarter of FY2024	Change
Operating profit	1,208	1,862	653
Non-operating income and expenses	976	1,113	137
Ordinary profit	2,185	2,976	790
Extraordinary income and losses	(363)	(708)	(344)
Profit before income taxes	1,821	2,268	446
Income taxes	1,758	1,709	(48)
Profit attributable to non-controlling interests	283	192	(90)
Profit attributable to owners of parent	(220)	365	585

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